

PT Bank Central Asia Tbk 1H23 Results

Agenda



- Macroeconomy & banking industry highlights
- 1H23 performance overview
- Sustainability finance and ESG
- Share data, ratings & awards



Macroeconomy & banking industry highlights



Analyst Meeting 1H-23

Macroeconomy & 1H23 Performance Sustainability Finance & Share data, ratings & PT Bank Central Asia Tbk 3

Overview & ESG & awards

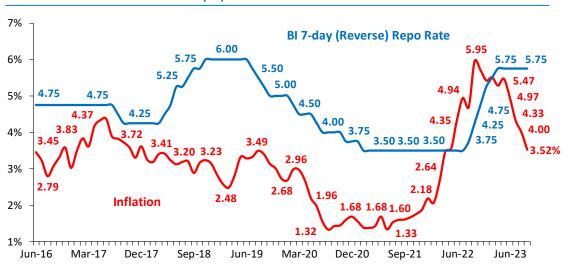
Economic highlights

- Indonesia economic growth remains one of the top performers globally, despite challenging outlook worldwide.
- Healthy FDI and capital inflows offset narrowing trade surplus. BI reserves declining but still strong (USD 137.5 bn).
- BI is able to maintain benchmark rate at 5.75% since January due to stable Rupiah and rapidly-falling inflation.
- High tax receipts and lower government bonds yields supports fiscal and pro-growth policies. Pre-election spending should add to GDP growth, especially consumption.

	2021	2022	1H23
Real GDP	3.69%	5.31%	5.00%*
СРІ	1.87%	5.51%	3.52%
BI 7-D Rate	3.50%	5.50%	5.75%
USD/IDR	14,364	15,228	14,993
CA (% of GDP)	0.29%	0.99%	0.28%*

Source: Bank Indonesia & BPS for 2022 & 2021, *) BCA economist estimates

Inflation and BI Rates (%)



Rupiah/USD



PT Bank Central Asia Tbk Analyst Meeting 1H-23

Banking sector delivers sustained growth



- Lending rose 8.1% YoY from across industries. Investment loans grew 10.1% while working capital increased by 6.6%.
- Deposits expanded 6.8% YoY, driven by Current Accounts and Time Deposits.
- LDR continued to improve at 81.1%.
- Net profit increased by 27.8% YoY on the back of strong top line growth and asset quality improvement.
- Solid capital base, CAR reached 24.5%.

Banking Sector Financial Summary (%)

(Rp trillion)	Apr-22	Dec-22	Apr-23	ΔΥοΥ	ΔYtD
Total Assets	10,173	11,113	10,932	7.5%	-1.6%
Total Loans	5,981	6,424	6,465	8.1%	0.6%
Third Party Funds	7,486	8,154	7,997	6.8%	-1.9%
CASA	4,637	5,161	4,990	7.6%	-3.3%
Current Accounts	2,114	2,546	2,401	13.6%	-5.7%
Savings Accounts	2,523	2,615	2,588	2.6%	-1.0%
Time Deposits	2,849	2,992	3,007	5.6%	0.5%
Net Profit	62.4	201.8	79.7	27.8%	n.a.
NIM	4.7%	4.8%	4.9%	20bp	10bp
LDR	80.3%	79.0%	81.1%	80bp	210bp
NPL	3.0%	2.4%	2.5%	-50bp	10bp
CAR	24.3%	25.6%	24.5%	20bp	-110bp

Source: OJK



1H23 performance overview



Macroeconomy & Sustainability Finance 1H23 Performance Share data, ratings PT Bank Central Asia Tbk 6 Analyst Meeting 1H-23 banking industry highlights Overview & ESG & awards

Loan expansion YoY and QoQ



(Rp tn)	Jun-22	Dec-22	Mar-23	Jun-23	YoY	YtD	QoQ
Total Assets	1,264	1,315	1,322	1,357	7.3%	3.2%	2.7%
Secondary Reserves & Marketable Securities	462	446	456	459	-0.6%	2.8%	0.6%
Loans	675	711	714	736	9.0%	3.5%	3.1%
Third Party Funds	1,011	1,040	1,039	1,071	6.0%	3.0%	3.1%
CASA	818	848	843	865	5.7%	2.0%	2.5%
Current Accounts	305	324	321	329	7.9%	1.5%	2.6%
Savings Accounts	513	524	523	536	4.5%	2.3%	2.5%
Time Deposits	193	192	195	207	6.9%	7.7%	5.7%
Equity	203	221	211	225	10.6%	1.6%	6.3%

Sound operating results



(Rp billion)	1H-22	1H-23	YoY	1Q-23	2Q-23	QoQ
Operating Income	40,896	49,270	20.5%	24,784	24,486	-1.2%
Net Interest Income	29,773	37,104	24.6%	18,531	18,573	0.2%
Non Interest Income	11,123	12,166	9.4%	6,253	5,913	-5.4%
Fees and Commissions	8,171	8,615	5.4%	4,253	4,361	2.5%
Trading Income	1,070	999	-6.7%	537	462	-14.0%
Loss on loan disposal	(620)	(197)	-68.2%	(197)	-	n.a
Others	2,502	2,750	9.9%	1,660	1,090	-34.3%
Operating Expenses	15,054	17,600	16.9%	9,204	8,396	-8.8%
Manpower	7,196	8,244	14.6%	4,680	3,564	-23.8%
General & Administrative	7,857	9,355	19.1%	4,524	4,832	6.8%
PPOP (Pre-Provision Operating Profit)	25,843	31,670	22.6%	15,580	16,090	3.3%
Provision	3,727	1,882	-49.5%	1,460	422	-71.1%
Provision reversal on loan disposal	(717)	(223)	-68.9%	(223)	-	n.a
Net Profit	18,049	24,190	34.0%	11,530	12,660	9.8%

Key Ratios



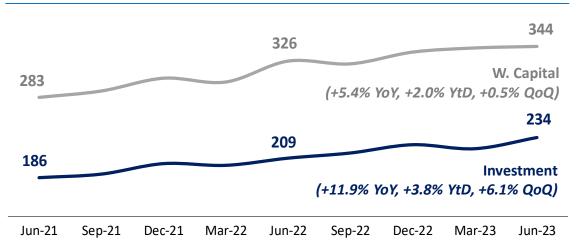
Bank Only	1H-22	1H-23	ΔΥοΥ	1Q-23	2Q-23	ΔQοQ
NIM	5.0%	5.6%	0.6%	5.6%	5.5%	-0.1%
COC	1.2%	0.5%	-0.7%	0.8%	0.1%	-0.7%
Risk Adjusted NIM	3.8%	5.1%	1.3%	4.8%	5.4%	0.6%
CIR	34.3%	32.9%	-1.4%	35.1%	31.2%	-3.9%
ROA (after tax)	2.8%	3.7%	0.9%	3.4%	3.9%	0.5%
ROE	19.6%	24.2%	4.6%	22.3%	26.1%	3.8%
CAR	24.7%	29.5%	4.8%	28.9%	29.5%	0.6%
LFR*	63.5%	65.7%	2.2%	65.6%	65.7%	0.1%
RIM	65.4%	67.8%	2.4%	67.7%	67.8%	0.1%
NSFR	174.1%	175.9%	1.8%	168.6%	175.9%	7.3%
LCR	395.4%	371.2%	-24.2%	386.1%	371.2%	-14.9%
NPL - gross	2.2%	1.9%	-0.3%	1.8%	1.9%	0.1%
NPL Coverage	246.4%	257.1%	10.7%	285.4%	257.1%	-28.3%
LAR	12.3%	8.7%	-3.6%	9.5%	8.7%	-0.8%
LAR Coverage incl. off B/S	47.9%	61.6%	13.7%	57.9%	61.6%	3.7%

^{*)} BCA's LFR number is the same as LDR

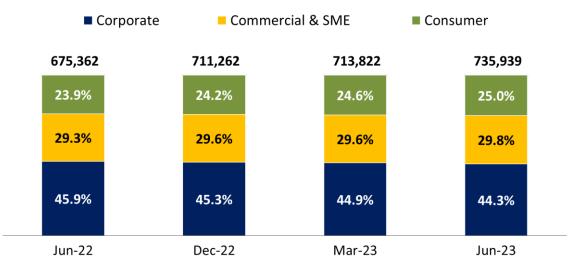
Broad-based loan growth continues



Business Loans (Rp tn) - Consolidated



Loan Composition (Rp bn) - Consolidated



Note: The remaining contribution came from Sharia financing

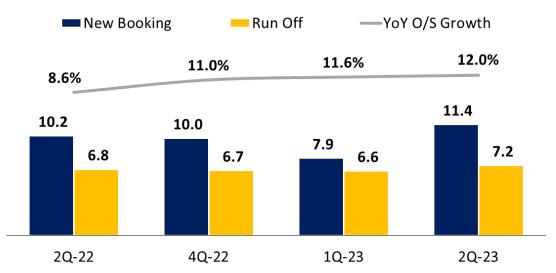
Loan Breakdown (Rp bn) - Consolidated

	Dec-22	Jun-23	ΔΥοΥ	ΔYtD	ΔQoQ
Corporate	322,176	326,020	5.1%	1.2%	1.7%
Commercial & SME	210,319	219,182	10.9%	4.2%	3.7%
Consumer	172,242	183,864	13.9%	6.7%	4.8%
- Mortgage	109,061	114,578	12.0%	5.1%	3.8%
- Vehicles	46,128	51,430	19.2%	11.5%	7.4%
- C.Cards & Others	17,054	17,856	12.4%	4.7%	4.1%
Sharia Financing	7,577	7,882	11.4%	4.0%	2.0%
Total O/S Loans	711,262	735,939	9.0%	3.5%	3.1%
Total Facilities	1,034,162	1,101,038	15.7%	6.5%	5.1%

Strong consumer lending. New booking rose 21% YoY in 1H

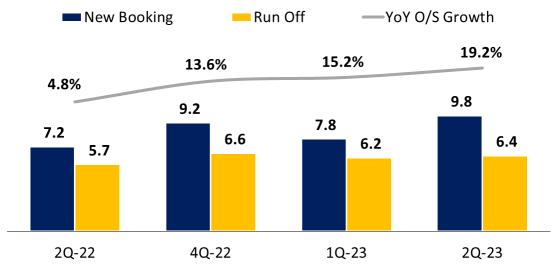


Mortgage New Booking & Run Off - Quarterly (Rp tn)



Note: Bank Only runoff and new booking, Consolidated YoY growth

Vehicle New Booking & Run Off – Quarterly (Rp tn)



Note: Bank Only runoff and new booking, Consolidated YoY growth

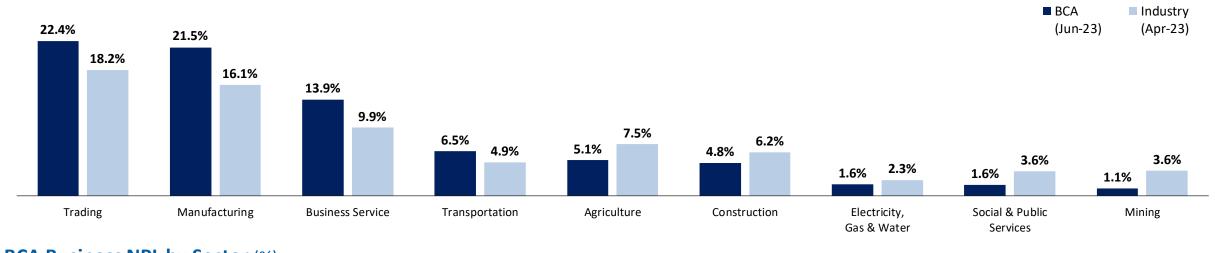




Diversified quality credit

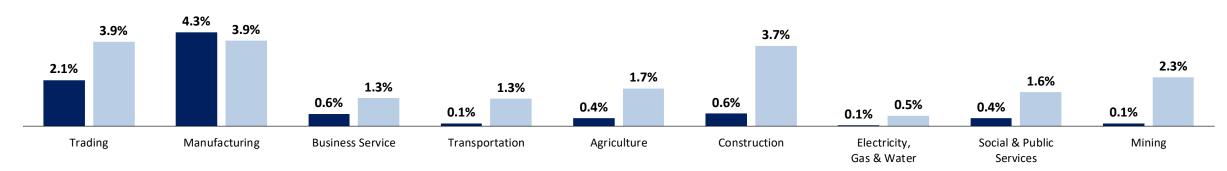


Composition of BCA Business Loans by Sector (%)



BCA Business NPL by Sector (%)





Note: Consolidated numbers based on LBU reporting category

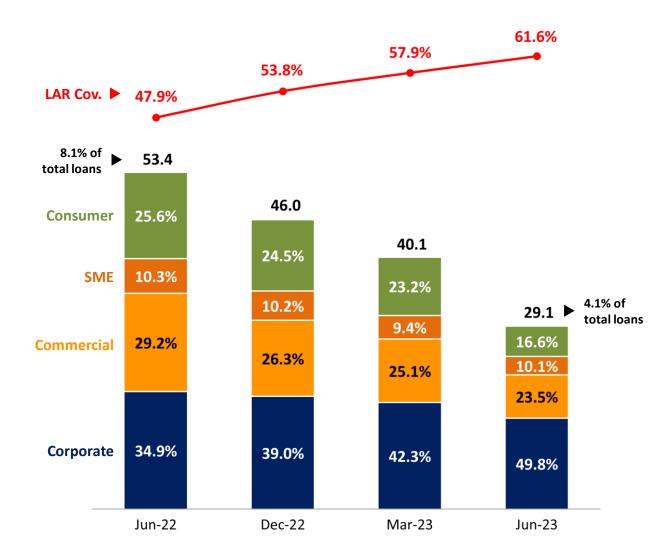
LAR steadily improves to 8.7%



Loan Quality & Restructured Loans (Rp tn) - Bank Only

Rp trillion	Dec-22	Jun-23	ΔΥοΥ	ΔYtD	ΔQοQ			
Total Loans by Collectability (bank only):								
Current	667.7	681.8	8.4%	2.1%	2.1%			
Special Mention	11.6	19.4	47.5%	67.0%	40.9%			
NPL	11.8	13.5	-7.1%	14.2%	10.5%			
Total Loans	691.1	714.6	8.8%	3.4%	3.0%			
Restructured Loans (bank only):							
Current	46.0	29.1	-45.5%	-36.6%	-27.4%			
Special Mention	6.8	9.8	21.0%	44.9%	37.2%			
NPL	9.5	10.9	3.7%	15.7%	7.6%			
Total Restruct. Loans	62.2	49.9	-30.8%	-19.8%	-13.1%			
Total LAR	69.4	62.0	-23.5%	-10.6%	-6.1%			
% LAR / Loans	10.0%	8.7%	-3.7%	-1.4%	-0.8%			

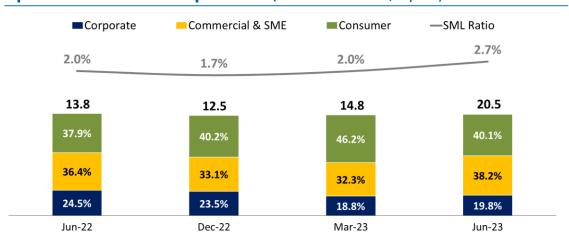
Restru. Loans - Coll.1, LAR Coverage - Bank Only



Robust coverage reflecting prudent measure

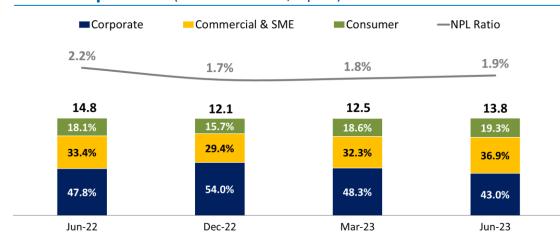


Special Mention Composition (% of Total SML, Rp tn) Consolidated



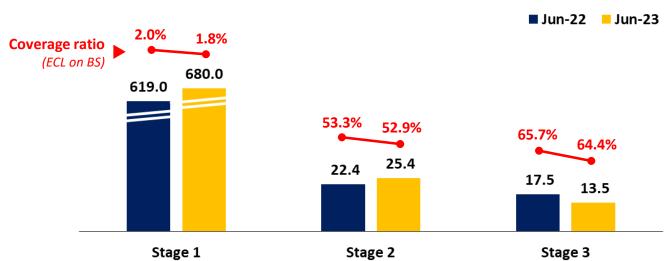
Note: The remaining contribution came from Sharia financing

NPL Composition (% of Total NPL, Rp tn) Consolidated



Note: The remaining contribution came from Sharia financing

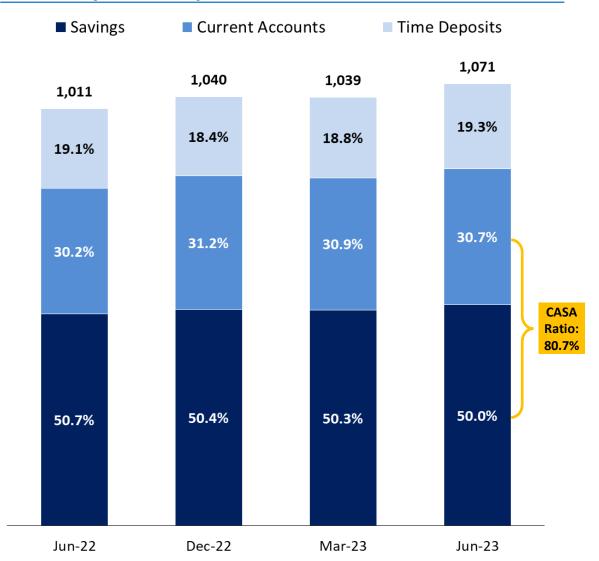
Loan Staging (Rp tn) – Consol excl. sharia & consumer receivables



CASA ratio stood at 80.7%



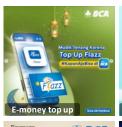
Third Party Fund Composition (Rp tn) - Consolidated



Third Party Funds (Rp tn) - Consolidated

	Dec-22	Jun-23	ΔΥοΥ	ΔYtD	ΔQοQ
Current Accounts	324	329	7.9%	1.5%	2.6%
Savings Accounts	524	536	4.5%	2.3%	2.5%
CASA	848	865	5.7%	2.0%	2.5%
Time Deposits	192	207	6.9%	7.7%	5.7%
Third Party Funds	1,040	1,071	6.0%	3.0%	3.1%
CASA Ratio	81.6%	80.7%	-0.2%	-0.9%	-0.5%











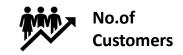


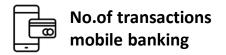




Stellar digital transactions







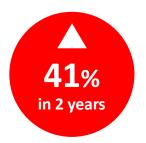


% Mobile Banking Users to CASA Acct.





QRIS Trx Frequency



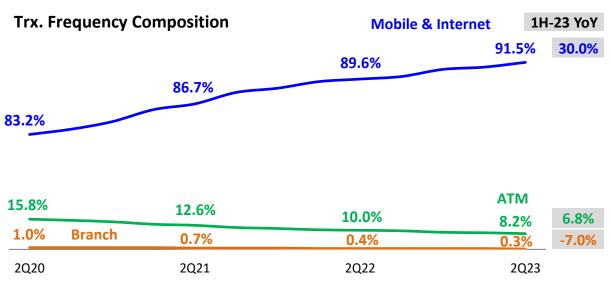


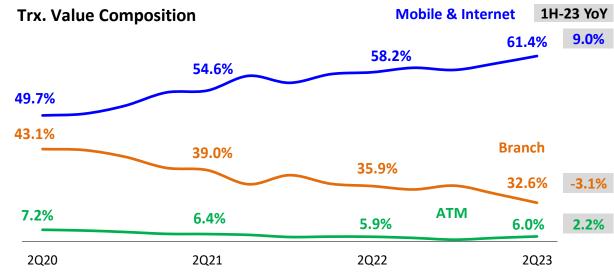






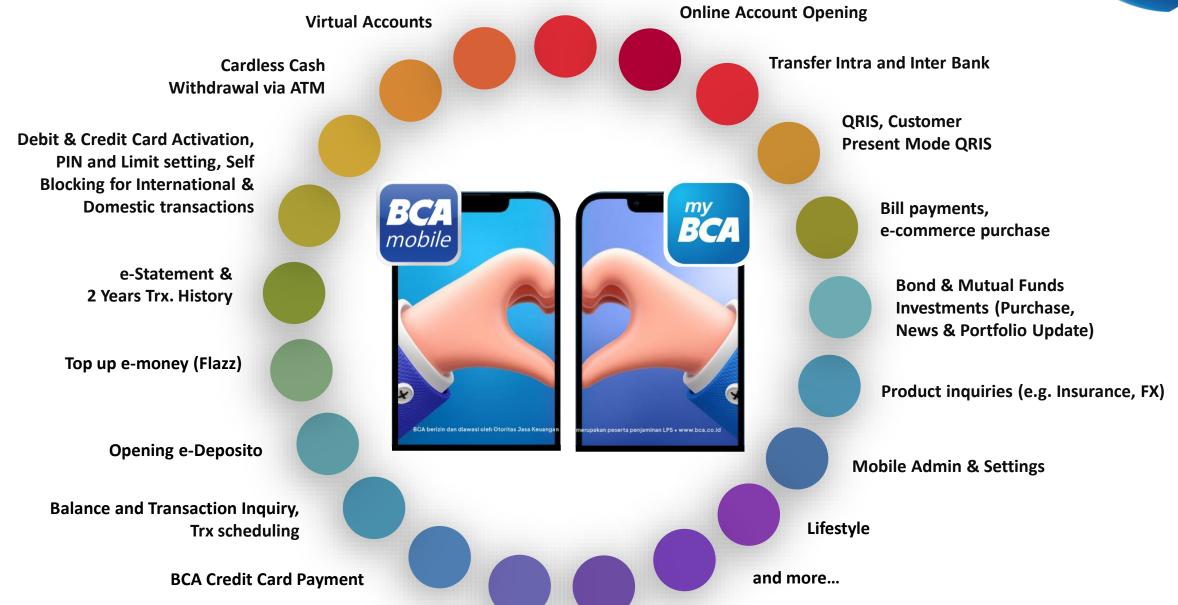
Strong Growth in Online Channels





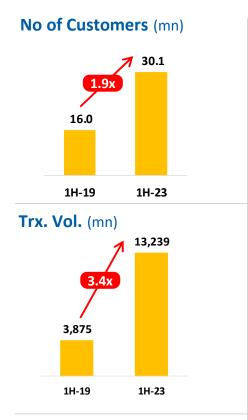
Two powerful apps for customer experience and reach

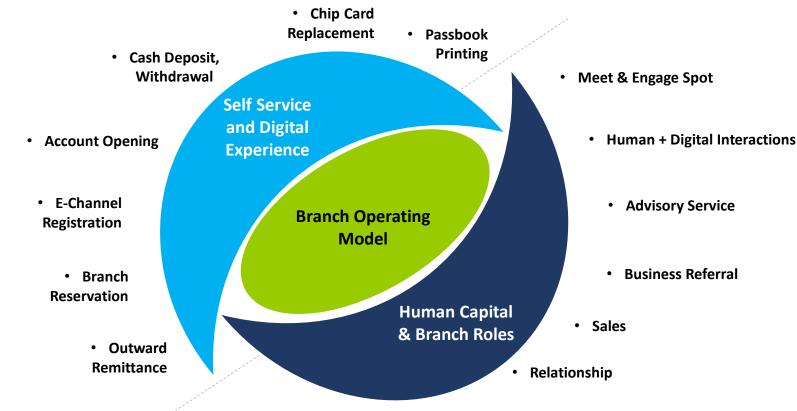




Continue transform the way we deliver services & engagement







Branch and ATM trx (mn) **Exceeding pre-covid level**





CS Digital



e-Service



Star Teller self svc assisted machine



e-Branch branch registration

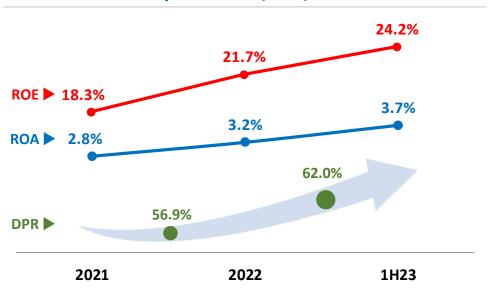


ATM / CRM
(Cash Recycling Machine)

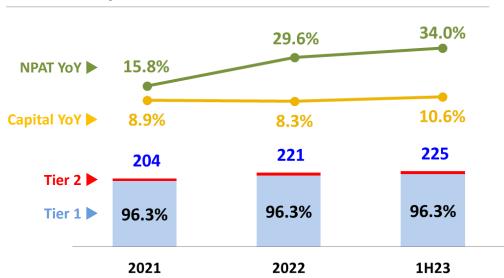
Solid earnings growth, higher payout ratio, elevated RoE



ROA, Dividend Payout Ratio (DPR) and ROE



Nominal Capital Growth (Rp tn)



- Higher dividend payout ratio and sustained earnings growth lead to elevated RoE
- Sizeable nominal capital is maintained to support loan expansion in corporate segment
- CAR was at 29.5%. Effective 1 Jan 2023, OJK impose new regulation on CAR formula which is accretive to the BCA's CAR by due to:
 - RWA Credit risk savings from lower risk weight assets particularly on retail and property-backed loans
 - RWA Operational risk savings from: i) net interest income which is now capped at 2.25% of earning assets from previously
 uncapped; ii) adoption of progressive multiplier which is on average lower than the previous charge of 15%; iii) incorporation of
 actual internal loss rate which further reduce the Bank's operational charge







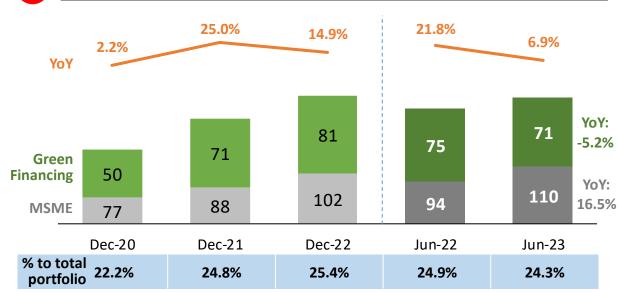
- **Economic Aspect**
- **Environment**
- Social
- Governance

Macroeconomy & 1H23 Performance **Sustainability Finance** Share data, ratings PT Bank Central Asia Tbk 20 Analyst Meeting 1H-23 banking industry highlights & ESG Overview & awards

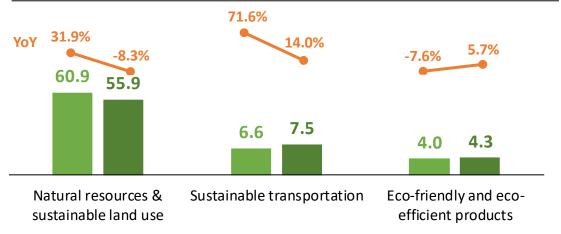


Sustainable financing grew 6.9% YoY





Top 3 green financing (in Rp trillion)



Key Highlights up to Jun-23

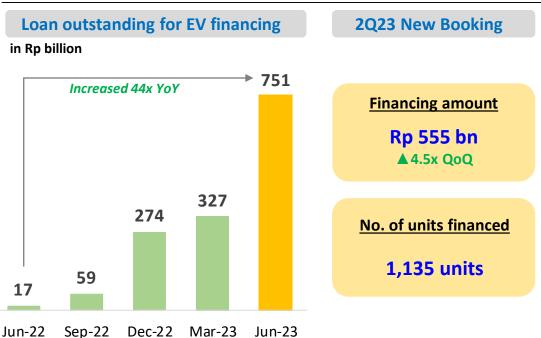
- Pursue growth in sustainable financing :
 - develop financing portfolio for Electric Vehicles (EV).
 - first sustainability-linked loan for a debtor in cement sector.
- Responsible lending policies are in place for 5 sectors : palm oil, forestry & wood products, coal mining, toll road, and cement & steel.
- Actively engaged in ongoing 'OJK Green Taxonomy' program.
- Participated in Partnership for Carbon Accounting Financials (PCAF) signatory to calculate Scope 3 GHG emission from debtors' carbon footprint.
- Conducted initial bottom-up climate-risk stress test (CRST) analysis on BCA's exposure of physical and transition risk.

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Exploring opportunities in new areas

EV financing portfolio doubled QoQ

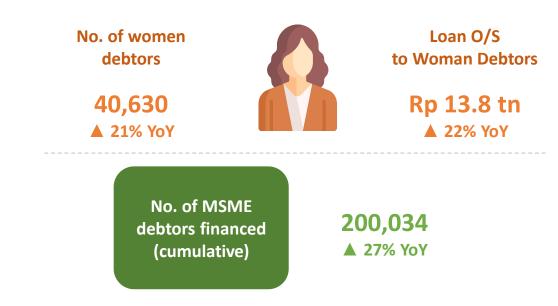


Issued first sustainability-linked loans

Rp 220 bn

- Provided financing for a corporate debtor in cement sector.
- Requiring debtor to reach certain carbon emission reduction target.

Empowering women entrepreneurs



- Moving towards more sustainable palm oil sector
 - Financing to certified palm oil (ISPO/RSPO).
 - Adopt no-deforestation, no-peat, no-exploitation (NDPE) principles.
 - ► Local community empowerment through **financing to plasma farmers**, in collaboration with corporate customers.
 - ▶ **63% of palm oil debtors** were ISPO/ RSPO certified in 2Q23, compared to 50% in 4Q20.



Driving sustainable waste management practices towards larger scale

		FY21	FY22	YoY	
	Total CO2 savings potential (ton eq.)	888	1,996	125%	-
C A	Recycle & Waste Management	0	349	N/A	
B	Digital Banking Operation	797	1,458	83%	
C	Green Building & Energy Efficiency	59	149	153%	
D	Nature Conservation	32	40	25%	

1H 2023 Key Achievements

Waste	Recycled		Recycling Output		
Non-Organic	Plastic bags, paper, carton, bottle	19 ton ▲ 206% YoY	Plastic pellets, reusable pulps, etc.		
Archives & Documents	Expired documents	214 ton ▼ 9% YoY	Reusable pulps		
Electronic Waste	Uninterruptible power supply (UPS)	33 ton	Plastic pellets		
Waste Management Beyond Wo	rkplace				
Dalam Rangka Hari Chigoling Encourage employees to recycle their household waste Rethinking waste:					
Sustainability & Recycling THURSON, JUNE 15 th , 2023 on - 2000 15.03 - 16.30 Will for internal BLB only Underspending Bull	Hosted waste mai	nagement webina	r for employees		
Webinar on waste mgmt. 8 types of household waste recycled October Sequence on recycling					



Offsetting carbon footprint through various initiatives

		FY21	FY22	YoY	
	Total CO2 savings potential (ton eq.)	888	1,996	125%	:
A	Recycle & Waste Management	0	349	N/A	
B	Digital Banking Operation	797	1,458	83%	
C	Green Building & Energy Efficiency	59	149	153%	
D	Nature Conservation	32	40	25%	

1H 2023 Key Achievements

В

99.7% of transactions in 1H 2023 done through digital channels



Digital workplace

(internal administration, approval mechanism, internal event, work from hub)



Digitalize customers' billing and account statements



Potential savings of 1.9 million sheets of paper in 1H23

Equivalent to 19.2 ton eq. CO2



branch offices with environmentally friendly building features



Developed **carbon reduction roadmap until 2030** covering on-grid solar panels, efficient energy usage in branches, and more environmentally-friendly AC



rehabilitated orangutans released to the wildlife as of June 2023

(+5 new release in 1H 2023)

76,103 trees planted since 2009

118 hectares

Creating lasting impact for human lives



Select Community Empowerment Initiatives





- Assist fisherwomen community in Bali to address weather uncertainties.
- Installed production facilities (solar dryer dome, packaging machine) for dried-fish production process.
- Accelerate production time by 2x faster.

Awards & recognition received by BCA's tourism villages



Terong Village, Belitung Island

- ▶ A former tin mining area transformed into a sustainable tourist destination.
- Selected as Top 75 Best Tourism Village in Indonesia 2023 by Ministry of Tourism.



Bukit Peramun Village, Belitung Island

- Leverage technologies, such as Virtual Assistant and Virtual Guide, to support nature conservation efforts.
- Obtained MURI (Indonesian World Records Museum) as The First Community-Based Digital Forest in Indonesia.

BCA Berbagi Ilmu Program: Upholding Quality Education

- Public lecture for university students
 - ▶ Held in **5 universities** across Indonesia.
 - ► Attended by **3,000+ university students**.
 - Featuring **5 BCA directors** as key speakers.



- ► Hosted **993 students** from **18 schools** to visit BCA's branches.
- Supporting people with disability
 - Organized a marketplace showcasing products created by entrepreneurs with disability.
 - Arranged a seminar on digital communication and a banking tour for 39 students with disability.





CSR Initiatives & Outreach in 1H 2023

Education & Financial Literacy

23,374 participants of financial literacy socializations & activities

teachers participated in learning method training facilitated by BCA

Public Health

- 7,181 medical treatment assistance
- 943 blood bags collected for donation
- **73** cataract surgeries

Strengthening corporate governance





Good governance for sustainable business practices



Fair dealing applied to both internal & vendors (e.g. human rights, occupational health & safety, employment, etc.)



Anti-corruption and anti-fraud prevention initiatives



Preventing financial crimes by raising awareness on anti-money laundering & terrorism financing



Whistleblowing system



Encourage employees to develop competencies on ESG aspects



Strengthen ESG work unit, improve ESG disclosure



Rising importance of IT Governance



Enterprise Security Unit to oversee the implementation of cyber security internally



Data protection technologies to ensure data privacy



Enforcing data security policy across all work units.



Raising cybersecurity awareness for employees, customers, and clients



Enhancement of formal procedures on consumer data protection

Obtained IT & Data Security Certifications

- 1 ISO 27001:2013 for Enterprise Security
- ISO 20000-1:2018 for IT service management & data center
- **ISO 27001:2013** for data center network & operation

- PCI DSS 3.2.1 certification for BCA data center (global data security)
- 4 ISO 9001:2015 for data center operations & quality management system

ESG Rating & Awards











Customer excellence recognition for passing

90th percentile of Gallup's Global Customer Engagement database



Best Companies to Work for in Asia

HR Asia Award 2023





Dow Jones Sustainability Index S&P Global CSA

Score 53
Rank percentile 79th

S&P Global

Last update: Nov 2022 - Annually



Platinum Category in GHG Emission Disclosure

Corporate Transparency in Emission Disclosure Award 2023



Best in Banking Sector

Indonesia CSR Brand Equity Awards 2023



Share data, ratings & awards



Macroeconomy & Sustainability Finance 1H23 Performance Share data, ratings PT Bank Central Asia Tbk 28 Analyst Meeting 1H-23 banking industry highlights Overview & ESG & awards

BCA share performance & rating



BCA Shareholding Structure (30 June 2023)

	Number of Shares	Ownership Percentage
PT Dwimuria Investama Andalan *	67,729,950,000	54.94%
Public**	55,545,100,000	45.06%
Total	123,275,050,000	100.00%

Note:

Fitch Ratings

As of November 2022

Description	Rating
Outlook	Stable
Long-Term IDR	BBB-
Short-Term IDR	F3
National Long-Term	AA+ (idn)
National Short-Term	F1+ (idn)
Viability	bbb-
Government Support	bbb-

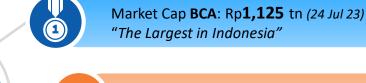
Pefindo Ratings

As of March 2023

Description	Rating
Corporate Rating	idAAA/Stable
Shelf Registration Sub Bond I	idAA/Stable

Performance BBCA vs IDX Finance Index





CAGR **BCA** Share Price: +**51.2**% (2 Years: Jul-21 to Jul-23)



Shareholders of PT Dwimuria Investama Andalan are Mr. Robert Budi Hartono and Mr. Bambang Hartono, therefore the ultimate shareholders of BCA are Mr. Robert Budi Hartono and Mr. Bambang Hartono.

^{**} Under this composition, 2.49% of shares belong to parties affiliated with PT Dwimuria Investama Andalan.

Awards and recognitions - 2023



Best Bank



Asiamoney Private Banking Award 2023

Best for High Net Worth in Indonesia



Forbes' List of Global 2000 2023 #462 Global 2000



World's Best Bank 2023

#1 in Indonesia



THE ASIAN BANKER

The Asian Banker Leadership Achievement Award 2023

Bank of the Year in Asia Pacific 2023





FinanceAsia Award 2023

Best Bank in Indonesia





Indonesia Banking Summit 2023

- 4th Indonesia Top Bank Awards 2023
- Top Bank 2023 In Conventional KBMI 4 Category



Obsession Award 2023

Best of the Best Company





Best Bank 2023

Best Bank 2023 Category KBMI 4 (Core Capital > Rp70 tn)



20th Infobank - MRI Banking Service Excellent 2023

BCA – Titanium Recognition – 15 Consecutive years In Service Excellence

- The Best Internet Banking
- The Best Digital Branch
- The Best Opening Account via Mobile Application/Mobile Browser
- The Best Live Chat
- The Best Cash Recycling Machine
- The 2nd Best Contact
- The 2nd Best Digital Channel
- The 2nd Best Mutual Fund Apps
- The 2nd Best Email Service
- The 3rd Best E-Banking



Issuer Appreciation Night – Launching of Tempo Index - IDNFinancials 52

Platinum Category

- Main Index
- High Dividend
- High Growth
- High Market Capitalization



Bisnis Indonesia Award 2023 National Private Bank

Brand & Marketing





2023 BrandZ Most Valuable Global Brand Most Valuable
Global Brand – rank 74



Brand Finance®



Indonesia's Strongest Brand 2023

AAA+ (92,9) - 1st rank



OMNI Brands of the Year 2023



- Integrated Education Campaign (#AwasModus)
- Digital Longue myBCA
- Savings
- Call Center
- Conventional Bank



INDONESIA WOW BRAND 2023

WOW Brand Festive Day 2023

- BCA Credit Card
- ATM
- KPR
- BCA Mobile
- Flazz Card



Indonesia Customer Service Quality Award 2023

- BCA (1st rank)
- Credit Card (1st rank)
- BCA mobile (1st rank)
- Halo BCA (1st rank)





Marketeers Youth Choice Award

- Banking Mobile Apps (BCA Mobile)
- Saving Account (Tahapan Xpresi BCA)





Solo Best Brand and Innovation (SBBI) 2023

- Private Bank Savings Accounts
- · Credit Card





Indonesia Property & Bank Award 2023

The Most Favourite Mortgage Product (KPR BCA)

Awards and recognitions - 2023



Customer Service





Gallup Global Customer Engagement

Customer Engagement Recognition – Above Global Customer Engagement Average Score or 90th percentile



Infobank Satisfaction, Loyalty and Engagement (SLE) Awards 2023

- Satisfaction Index 2023 (1st rank)
- Satisfcation Index 2023 Customer Service (1st rank)
- Satisfaction Index 2023 ATM Conventional Bank (1st rank)
- Satisfaction Index 2023 Mobile Banking (2nd rank)
- Satisfaction Index 2023 Teller (2nd rank)
- Satisfaction Index 2023 Branch (2nd rank)
- Engagement Index 2023 (2nd rank)
- Loyalty Index 2023 (3rd rank)

CSR



Fortune Indonesia Change the World

Change The World (Bakti BCA)





5th Indonesia CSR Brand Equity Award 2023

Bank Sector Industry Category





CSR Award 2023

Integrated CSR Initiatives – Financial Sector Category

Public Relations





PR Indonesia Award (PRIA) 2023

- Digital Channel Social Media Instagram (bcasemuaberes)
- Annual Report Annual Report 2021
- Annual Report Sustainability Report 2021
- Owned Media Video Profile (Company Profile BCA)
- Program PR Digital PR (BCA CAREER - #MUNGKINLOCOCOK)
- Most Popular Mass Media

Human Capital



HR Asia Award 2023

- HR Asia Best Companies to Work for in Asia TM 2023
- HR Asia Digital Transformation Awards 2023

GCG





Transparency and Corporate Emission Reduction Award 2023

Transparency in Calculating Corporate Emissions - Platinum Category



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