

| No | T i p e   | Reguler 1 - 4 Tahun |       |            |            | No | T i p e   | Reguler 1 - 4 Tahun |       |            |            |
|----|---|---------------------|-------|------------|------------|----|---|---------------------|-------|------------|------------|
|    |   | Tenor               | Rate  | TDP        | Angsuran   |    |   | Tenor               | Rate  | TDP        | Angsuran   |
| 1  | GRAN MAX MB 1.3 D FH E4<br><br>172,875,000      | 11                  | 0.00% | 43,992,265 | 11,525,000 | 16 | GRAND NEW XENIA R AT 1.5 DLX<br><br>238,150,000         | 11                  | 0.00% | 63,879,676 | 15,876,700 |
|    |   | 23                  | 0.00% | 48,398,736 | 5,762,500  |    |   | 23                  | 0.00% | 69,021,219 | 7,938,400  |
|    |   | 35                  | 0.30% | 55,745,637 | 3,876,300  |    |   | 35                  | 1.25% | 73,639,803 | 5,490,700  |
|    |   | 47                  | 1.60% | 59,469,176 | 3,065,700  |    |   | 47                  | 2.35% | 77,827,594 | 4,342,300  |
| 2  | GRAN MAX MB 1.3 D FF FH E4<br><br>179,275,000   | 11                  | 0.00% | 46,131,321 | 11,951,700 | 17 | NEW AYLA 1.0 D MT MC [New Model]<br><br>102,150,000     | 11                  | 0.00% | 28,961,553 | 6,810,000  |
|    |   | 23                  | 0.00% | 50,700,910 | 5,975,900  |    |   | 23                  | 1.00% | 30,613,899 | 3,473,100  |
|    |   | 35                  | 0.30% | 58,319,757 | 4,019,800  |    |   | 35                  | 1.85% | 33,320,748 | 2,396,000  |
|    |   | 47                  | 1.60% | 62,181,231 | 3,179,200  |    |   | 47                  | 2.80% | 35,548,485 | 1,893,200  |
| 3  | GRAN MAX MB 1.5 D PS FH E4<br><br>188,875,000   | 11                  | 0.00% | 49,339,805 | 12,591,700 | 18 | NEW AYLA 1.0 D+ MT MC [New Model]<br><br>114,350,000    | 11                  | 0.00% | 33,135,453 | 7,623,400  |
|    |   | 23                  | 0.00% | 53,687,600 | 6,295,900  |    |   | 23                  | 1.00% | 34,985,139 | 3,887,900  |
|    |   | 35                  | 1.15% | 57,536,071 | 4,342,100  |    |   | 35                  | 1.85% | 38,015,321 | 2,682,200  |
|    |   | 47                  | 2.25% | 60,530,815 | 3,431,300  |    |   | 47                  | 2.80% | 40,508,930 | 2,119,300  |
| 4  | LUXIO 1.5 D M/T MC E4<br><br>204,200,000        | 11                  | 0.00% | 52,665,324 | 13,613,400 | 19 | NEW AYLA 1.0 X MT MC [New Model]<br><br>125,150,000     | 11                  | 0.00% | 36,041,657 | 8,343,400  |
|    |   | 23                  | 0.00% | 57,073,922 | 6,806,700  |    |   | 23                  | 1.00% | 37,485,303 | 4,255,100  |
|    |   | 35                  | 1.15% | 61,446,944 | 4,694,400  |    |   | 35                  | 1.85% | 40,628,980 | 2,935,500  |
|    |   | 47                  | 2.25% | 65,149,282 | 3,709,700  |    |   | 47                  | 2.80% | 43,389,551 | 2,319,500  |
| 5  | LUXIO 1.5 X M/T MC E4<br><br>222,350,000        | 11                  | 0.00% | 58,660,620 | 14,823,400 | 20 | NEW AYLA 1.0 X MT DLX MC [New Model]<br><br>132,500,000 | 11                  | 0.00% | 38,498,169 | 8,833,400  |
|    |   | 23                  | 0.00% | 63,461,070 | 7,411,700  |    |   | 23                  | 1.00% | 40,026,606 | 4,505,000  |
|    |   | 35                  | 1.15% | 68,222,695 | 5,111,600  |    |   | 35                  | 1.85% | 43,354,882 | 3,107,900  |
|    |   | 47                  | 2.25% | 72,254,094 | 4,039,400  |    |   | 47                  | 2.80% | 46,277,549 | 2,455,700  |
| 6  | LUXIO 1.5 X A/T MC E4<br><br>233,450,000        | 11                  | 0.00% | 62,327,196 | 15,563,400 | 21 | NEW AYLA 1.0 X AT MC [New Model]<br><br>134,200,000     | 11                  | 0.00% | 39,066,315 | 8,946,700  |
|    |   | 23                  | 0.00% | 67,367,222 | 7,781,700  |    |   | 23                  | 1.00% | 40,614,367 | 4,562,800  |
|    |   | 35                  | 1.15% | 72,366,645 | 5,366,800  |    |   | 35                  | 1.85% | 43,985,443 | 3,147,800  |
|    |   | 47                  | 2.25% | 76,599,320 | 4,241,100  |    |   | 47                  | 2.80% | 46,945,481 | 2,487,200  |
| 7  | GRAND NEW XENIA X MT 1.3 STD<br><br>194,250,000 | 11                  | 0.00% | 50,136,157 | 12,950,000 | 22 | NEW AYLA 1.0 X AT DLX MC [New Model]<br><br>141,550,000 | 11                  | 0.00% | 41,522,826 | 9,436,700  |
|    |   | 23                  | 0.00% | 54,607,705 | 6,475,000  |    |   | 23                  | 1.00% | 43,155,670 | 4,812,700  |
|    |   | 35                  | 1.25% | 58,173,039 | 4,478,600  |    |   | 35                  | 1.85% | 46,711,345 | 3,320,200  |
|    |   | 47                  | 2.35% | 61,146,846 | 3,541,900  |    |   | 47                  | 2.80% | 49,833,578 | 2,623,400  |
| 8  | GRAND NEW XENIA X MT 1.3 DLX<br><br>206,200,000 | 11                  | 0.00% | 53,325,967 | 13,746,700 | 23 | NEW AYLA 1.2 X MT MC [New Model]<br><br>136,450,000     | 11                  | 0.00% | 41,818,288 | 9,096,700  |
|    |   | 23                  | 0.00% | 57,777,783 | 6,873,400  |    |   | 23                  | 1.85% | 41,773,991 | 4,716,700  |
|    |   | 35                  | 1.25% | 61,776,698 | 4,754,100  |    |   | 35                  | 2.80% | 44,199,490 | 3,287,000  |
|    |   | 47                  | 2.35% | 65,402,637 | 3,759,800  |    |   | 47                  | 3.55% | 47,201,722 | 2,597,100  |
| 9  | GRAND NEW XENIA X AT 1.3 STD<br><br>205,150,000 | 11                  | 0.00% | 52,979,174 | 13,676,700 | 24 | NEW AYLA 1.2 X AT MC [New Model]<br><br>146,450,000     | 11                  | 0.00% | 45,160,600 | 9,763,400  |
|    |   | 23                  | 0.00% | 57,408,269 | 6,838,400  |    |   | 23                  | 1.85% | 45,112,934 | 5,062,300  |
|    |   | 35                  | 1.25% | 61,386,926 | 4,729,900  |    |   | 35                  | 2.80% | 47,716,220 | 3,527,900  |
|    |   | 47                  | 2.35% | 64,994,252 | 3,740,600  |    |   | 47                  | 3.55% | 50,938,513 | 2,787,500  |
| 10 | GRAND NEW XENIA X AT 1.3 DLX<br><br>218,050,000 | 11                  | 0.00% | 57,240,209 | 14,536,700 | 25 | NEW AYLA 1.2 R MT MC [New Model]<br><br>143,400,000     | 11                  | 0.00% | 44,141,171 | 9,560,000  |
|    |   | 23                  | 0.00% | 61,947,845 | 7,268,400  |    |   | 23                  | 1.85% | 44,094,530 | 4,956,900  |
|    |   | 35                  | 1.25% | 66,176,716 | 5,027,300  |    |   | 35                  | 2.80% | 46,643,609 | 3,454,400  |
|    |   | 47                  | 2.35% | 70,010,947 | 3,975,800  |    |   | 47                  | 3.55% | 49,798,765 | 2,729,400  |
| 11 | GRAND NEW XENIA R MT 1.3 STD<br><br>205,650,000 | 11                  | 0.00% | 53,144,285 | 13,710,000 | 26 | NEW AYLA 1.2 R MT DLX MC [New Model]<br><br>147,400,000 | 11                  | 0.00% | 45,478,056 | 9,826,700  |
|    |   | 23                  | 0.00% | 57,584,109 | 6,855,000  |    |   | 23                  | 1.85% | 45,430,187 | 5,095,200  |
|    |   | 35                  | 1.25% | 61,572,493 | 4,741,400  |    |   | 35                  | 2.80% | 48,050,281 | 3,550,800  |
|    |   | 47                  | 2.35% | 65,188,721 | 3,749,700  |    |   | 47                  | 3.55% | 51,293,502 | 2,805,600  |
| 12 | GRAND NEW XENIA R MT 1.3 DLX<br><br>217,450,000 | 11                  | 0.00% | 57,042,056 | 14,496,700 | 27 | NEW AYLA 1.2 R AT MC [New Model]<br><br>155,900,000     | 11                  | 0.00% | 48,318,987 | 10,393,400 |
|    |   | 23                  | 0.00% | 61,736,737 | 7,248,400  |    |   | 23                  | 1.85% | 48,268,209 | 5,389,000  |
|    |   | 35                  | 1.25% | 65,953,974 | 5,013,500  |    |   | 35                  | 2.80% | 51,039,447 | 3,755,500  |
|    |   | 47                  | 2.35% | 69,777,585 | 3,964,900  |    |   | 47                  | 3.55% | 54,469,579 | 2,967,300  |
| 13 | GRAND NEW XENIA R AT 1.3 STD<br><br>216,550,000 | 11                  | 0.00% | 56,744,777 | 14,436,700 | 28 | NEW AYLA 1.2 R AT DLX MC [New Model]<br><br>159,900,000 | 11                  | 0.00% | 49,655,772 | 10,660,000 |
|    |   | 23                  | 0.00% | 61,420,024 | 7,218,400  |    |   | 23                  | 1.85% | 49,603,866 | 5,527,300  |
|    |   | 35                  | 1.25% | 65,619,712 | 4,992,700  |    |   | 35                  | 2.80% | 52,446,119 | 3,851,900  |
|    |   | 47                  | 2.35% | 69,427,641 | 3,948,500  |    |   | 47                  | 3.55% | 55,964,416 | 3,043,500  |
| 14 | GRAND NEW XENIA R AT 1.3 DLX<br><br>228,450,000 | 11                  | 0.00% | 60,675,590 | 15,230,000 | 29 | SIGRA 1.0 D MT MC<br><br>119,500,000                    | 11                  | 0.00% | 35,397,342 | 7,966,700  |
|    |   | 23                  | 0.00% | 65,607,620 | 7,615,000  |    |   | 23                  | 1.25% | 36,913,581 | 4,083,000  |
|    |   | 35                  | 1.25% | 70,038,267 | 5,267,100  |    |   | 35                  | 2.40% | 39,168,364 | 2,846,800  |
|    |   | 47                  | 2.35% | 74,055,399 | 4,165,500  |    |   | 47                  | 3.25% | 41,722,092 | 2,250,600  |
| 15 | GRAND NEW XENIA R MT 1.5 DLX<br><br>227,250,000 | 11                  | 0.00% | 60,279,184 | 15,150,000 | 30 | SIGRA 1.0 M MT MC<br><br>129,900,000                    | 11                  | 0.00% | 38,129,133 | 8,660,000  |
|    |   | 23                  | 0.00% | 65,185,404 | 7,575,000  |    |   | 23                  | 1.25% | 39,174,547 | 4,438,300  |
|    |   | 35                  | 1.25% | 69,592,684 | 5,239,400  |    |   | 35                  | 2.40% | 41,446,423 | 3,094,600  |
|    |   | 47                  | 2.35% | 73,588,773 | 4,143,600  |    |   | 47                  | 3.25% | 44,254,916 | 2,446,500  |

| No | T i p e                                    | Reguler 1 - 4 Tahun |       |            |            | No | T i p e  | Reguler 1 - 4 Tahun |       |            |            |
|----|--|---------------------|-------|------------|------------|----|--|---------------------|-------|------------|------------|
|    |  | Tenor               | Rate  | TDP        | Angsuran   |    |  | Tenor               | Rate  | TDP        | Angsuran   |
| 31 | SIGRA 1.2 X MT MC<br><br>139,250,000       | 11                  | 0.00% | 41,254,187 | 9,283,400  | 41 | ALL NEW TERIOS X MT E4<br><br>211,800,000        | 11                  | 0.00% | 61,175,726 | 14,120,000 |
|    |  | 23                  | 1.25% | 42,374,784 | 4,757,800  |    |  | 23                  | 1.60% | 61,019,746 | 7,286,000  |
|    |  | 35                  | 2.40% | 44,810,111 | 3,317,300  |    |  | 35                  | 2.65% | 63,861,975 | 5,080,900  |
|    |  | 47                  | 3.25% | 47,820,741 | 2,622,600  |    |  | 47                  | 3.45% | 67,597,736 | 4,017,200  |
| 32 | SIGRA 1.2 X MT DLX MC<br><br>144,750,000   | 11                  | 0.00% | 43,092,354 | 9,650,000  | 42 | ALL NEW TERIOS X MT DELUXE E4<br><br>221,800,000 | 11                  | 0.00% | 64,478,938 | 14,786,700 |
|    |  | 23                  | 1.25% | 44,257,199 | 4,945,700  |    |  | 23                  | 1.60% | 64,315,635 | 7,630,000  |
|    |  | 35                  | 2.40% | 46,788,692 | 3,448,300  |    |  | 35                  | 2.65% | 67,291,940 | 5,320,800  |
|    |  | 47                  | 3.25% | 49,918,368 | 2,726,200  |    |  | 47                  | 3.45% | 71,204,201 | 4,206,900  |
| 33 | SIGRA 1.2 X AT MC<br><br>152,050,000       | 11                  | 0.00% | 45,532,200 | 10,136,700 | 43 | ALL NEW TERIOS X AT DELUXE E4<br><br>231,800,000 | 11                  | 0.00% | 67,782,151 | 15,453,400 |
|    |  | 23                  | 1.25% | 46,755,717 | 5,195,100  |    |  | 23                  | 1.60% | 67,611,424 | 7,974,000  |
|    |  | 35                  | 2.40% | 49,414,963 | 3,622,200  |    |  | 35                  | 2.65% | 70,722,005 | 5,560,700  |
|    |  | 47                  | 3.25% | 52,702,389 | 2,863,700  |    |  | 47                  | 3.45% | 74,810,566 | 4,396,500  |
| 34 | SIGRA 1.2 X AT DLX MC<br><br>157,550,000   | 11                  | 0.00% | 47,370,367 | 10,503,400 | 44 | ALL NEW TERIOS R MT E4<br><br>244,500,000        | 11                  | 0.00% | 71,977,201 | 16,300,000 |
|    |  | 23                  | 1.25% | 48,638,233 | 5,383,000  |    |  | 23                  | 1.60% | 71,797,080 | 8,410,800  |
|    |  | 35                  | 2.40% | 51,393,544 | 3,753,200  |    |  | 35                  | 2.65% | 75,078,085 | 5,865,300  |
|    |  | 47                  | 3.25% | 54,799,916 | 2,967,200  |    |  | 47                  | 3.45% | 79,390,744 | 4,637,400  |
| 35 | SIGRA 1.2 R MT MC<br><br>145,650,000       | 11                  | 0.00% | 43,393,143 | 9,710,000  | 45 | ALL NEW TERIOS R MT DELUXE E4<br><br>254,500,000 | 11                  | 0.00% | 75,280,414 | 16,966,700 |
|    |  | 23                  | 1.25% | 44,565,250 | 4,976,400  |    |  | 23                  | 1.60% | 75,092,869 | 8,754,800  |
|    |  | 35                  | 2.40% | 47,112,587 | 3,469,800  |    |  | 35                  | 2.65% | 78,508,150 | 6,105,200  |
|    |  | 47                  | 3.25% | 50,261,565 | 2,743,100  |    |  | 47                  | 3.45% | 82,997,109 | 4,827,100  |
| 36 | SIGRA 1.2 R MT DLX MC<br><br>149,450,000   | 11                  | 0.00% | 44,663,264 | 9,963,400  | 46 | ALL NEW TERIOS R AT E4<br><br>254,500,000        | 11                  | 0.00% | 75,280,414 | 16,966,700 |
|    |  | 23                  | 1.25% | 45,865,868 | 5,106,300  |    |  | 23                  | 1.60% | 75,092,869 | 8,754,800  |
|    |  | 35                  | 2.40% | 48,479,588 | 3,560,300  |    |  | 35                  | 2.65% | 78,508,150 | 6,105,200  |
|    |  | 47                  | 3.25% | 51,710,842 | 2,814,700  |    |  | 47                  | 3.45% | 82,997,109 | 4,827,100  |
| 37 | SIGRA 1.2 R AT MC<br><br>158,450,000       | 11                  | 0.00% | 47,671,156 | 10,563,400 | 47 | ALL NEW TERIOS R AT DELUXE E4<br><br>264,500,000 | 11                  | 0.00% | 78,583,627 | 17,633,400 |
|    |  | 23                  | 1.25% | 48,946,284 | 5,413,800  |    |  | 23                  | 1.60% | 78,388,758 | 9,098,800  |
|    |  | 35                  | 2.40% | 51,717,439 | 3,774,700  |    |  | 35                  | 2.65% | 81,938,115 | 6,345,100  |
|    |  | 47                  | 3.25% | 55,143,213 | 2,984,200  |    |  | 47                  | 3.45% | 86,603,474 | 5,016,700  |
| 38 | SIGRA 1.2 R AT DLX MC<br><br>162,250,000   | 11                  | 0.00% | 48,941,177 | 10,816,700 | 48 | ALL NEW TERIOS R MT CUSTOM E4<br><br>256,400,000 | 11                  | 0.00% | 75,908,014 | 17,093,400 |
|    |  | 23                  | 1.25% | 50,246,902 | 5,543,600  |    |  | 23                  | 1.60% | 75,719,157 | 8,820,200  |
|    |  | 35                  | 2.40% | 53,084,440 | 3,865,200  |    |  | 35                  | 2.65% | 79,159,871 | 6,150,800  |
|    |  | 47                  | 3.25% | 56,592,490 | 3,055,800  |    |  | 47                  | 3.45% | 83,682,333 | 4,863,100  |
| 39 | NEW SIRION STD MT E4<br><br>200,100,000    | 11                  | 0.00% | 53,310,997 | 13,340,000 | 49 | ALL NEW TERIOS R AT CUSTOM E4<br><br>266,400,000 | 11                  | 0.00% | 79,211,127 | 17,760,000 |
|    |  | 23                  | 1.60% | 53,163,689 | 6,883,500  |    |  | 23                  | 1.60% | 79,014,946 | 9,164,200  |
|    |  | 35                  | 2.65% | 55,848,812 | 4,800,200  |    |  | 35                  | 2.65% | 82,589,836 | 6,390,700  |
|    |  | 47                  | 3.45% | 59,378,344 | 3,795,300  |    |  | 47                  | 3.45% | 87,288,798 | 5,052,800  |
| 40 | NEW SIRION STD AT MC E4<br><br>214,850,000 | 11                  | 0.00% | 58,183,261 | 14,323,400 |    |  |                     |       |            |            |
|    |  | 23                  | 1.60% | 58,024,998 | 7,390,900  |    |  |                     |       |            |            |
|    |  | 35                  | 2.65% | 60,908,180 | 5,154,100  |    |  |                     |       |            |            |
|    |  | 47                  | 3.45% | 64,697,670 | 4,075,000  |    |  |                     |       |            |            |

TDP = Uang Muka + Angsuran I + Asuransi + Administrasi + Fidusia + Credit Protection

Catatan :

Suku bunga mengikuti ketentuan yang berlaku.

Harus ada rekening BCA, usia pemohon 21 - 64 thn saat pembiayaan berlangsung.

Kondisi tidak mengikat, dapat berubah tanpa pemberitahuan terlebih dahulu.

Menggunakan asuransi Comprehensive Non - Perluasan untuk tenor 1-4 tahun Zona II

Credit Protection hanya berlaku untuk konsumen perorangan & pokok hutang < 1.000.000.000

Menggunakan biaya administrasi gathering Rp 1.700.000,-

\*ada tambahan diskon biaya administrasi sesuai syarat dan ketentuan berlaku

**Persyaratan Aplikasi :**

**Perorangan.**

1. KTP Suami Istri + Kartu Keluarga / Surat Nikah
2. PBB/AJB/Sertifikat Kepemilikan Rumah An. Kons
3. Fixed Line
4. Rek. Tabungan BCA/ Rek Koran 3 Bln Terakhir
5. Slip Gaji / Surat ket penghasilan (Karyawan)
6. SIUP, NPWP & TDP (Pengusaha)

**Perusahaan**

1. KTP Pengurus + Pemegang Saham
2. SIUP, TDP, NPWP
3. Surat Pengesahan Menteri Kehakiman
4. Surat Keterangan Domisili Perusahaan
5. Rekening Koran BCA 3 bulan Terakhir
6. Akta Pendirian dan Perubahannya

Note: Simulasi menggunakan biaya administrasi untuk konsumen individu / perorangan