FOLLOW THE MONEY #2 - 2025

Diving Dollar, rising Rupiah?

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LIQUIDITY MONITOR

Turning the corners?

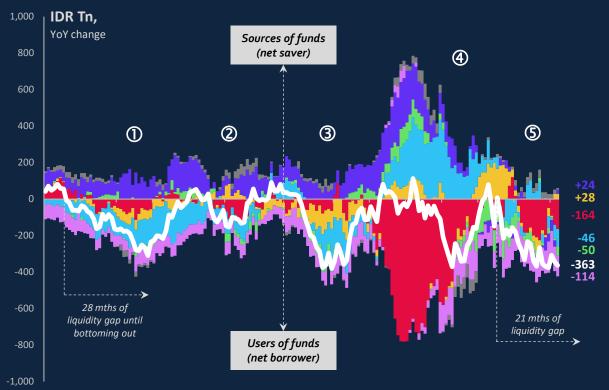
- Liquidity remains tight at the macro level as we approach the midpoint of 2025 [3], but some "green shoots" of recovery might be emerging. On the public sector, we see accumulation of liquidity among SOEs [4]—likely driven by a new arrangement where they no longer return dividends to the MoF. Instead, these dividends is now managed by BPI Danantara, which is expected to invest them in designated strategic projects. The growing SOE deposits, then, act as "potential energy" for future investment growth.
- Likewise, consumer deposits have resurged after two years of dissaving [10], although households in Jakarta still lag behind [11]. Unlike SOEs, it is trickier to ascribe this improvement to a single overarching cause. Government transfers—restitution of personal taxes (TER), electricity discounts—were likely contributors, while high prices of plantation commodities seem to boost incomes in Sumatra. This improved household liquidity should help finance consumption growth down the road.
- Unfortunately, other sectors' net bank balance (NBB) are moving southwards. Corporations have shifted to become net borrowers

- once more [7] amid subpar revenue growth, and conditions could worsen amid US tariff threats—as revenue from commodities falls [8] while competition from imported Chinese goods stiffens [9].
- The government's NBB deficit has also widened, in part due to the foregone SOE dividends and transfers to households. Frontloaded debt issuance has bolstered the government's cash reserves [5], but revenue has slowed compared to previous years [6].
- Ample reserves may allow the government to boost the economy in the short-term, notably through a recent consumption-focused stimulus package. But absent improvement on the revenue side, the government might have to cut back on spending again later in the year to avoid hitting the deficit limit (3% of GDP).
- At any rate, recent stimulus—both fiscal and monetary—may not have immediate impact on growth trajectory just yet, for one key reason: even if household (and SME) liquidity have bottomed out by the end of 2024, credit risk on these segments may continue to rise until 2026 [12]. This lag between liquidity and credit risks may dampen policy transmission, as the higher cost of credit weighs on banks' loan disbursement.

Prolonged drought



The current liquidity gap episode—the fifth since 2011—has been the second-longest, with few signs of abating



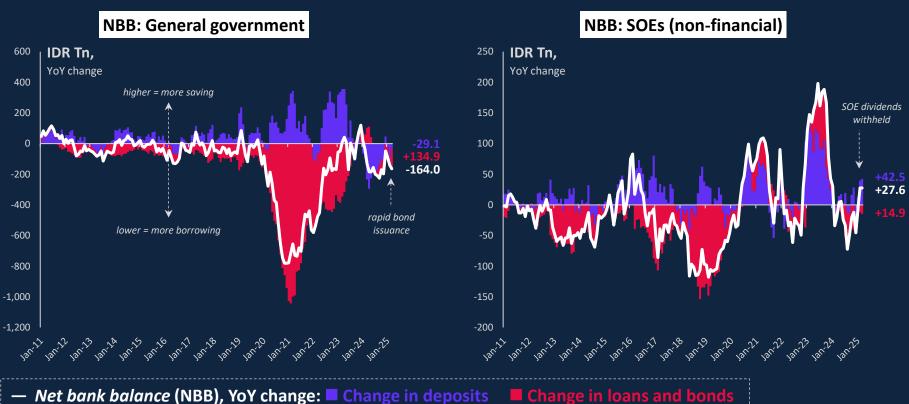
Jan-11 Jan-12 Jan-13 Jan-14 Jan-15 Jan-16 Jan-17 Jan-18 Jan-19 Jan-20 Jan-21 Jan-22 Jan-23 Jan-24 Jan-25

- The current NBB deficit is also atypical, in that households
 —typically net savers—have become net borrowers, while the government's liquidity gap has also widened
- Net bank balance (NBB),
 YoY change:
 - **■** Government
 - SOEs
 - Private corporations
 - **NBFIs**
 - **■** Households
 - **SMEs**
 - Others (foundations, etc.)

Shifting gears



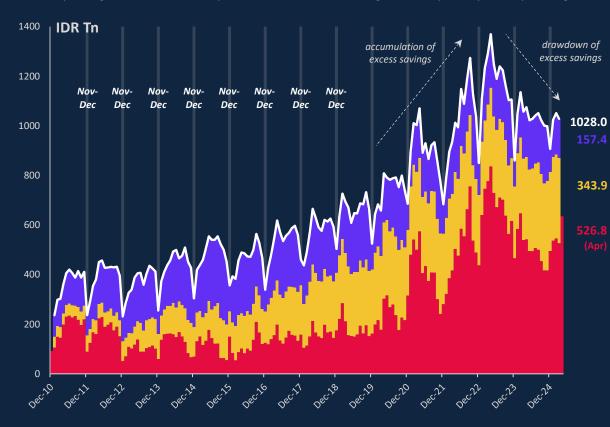
The government front-loads its debt issuance, while SOEs are accumulating liquidity—perhaps anticipating future investment projects (Danantara)



Let the floodgates open ...



In theory, the government has ample cash reserves to boost growth, especially with spending restrictions (Feb-Apr) having been relaxed



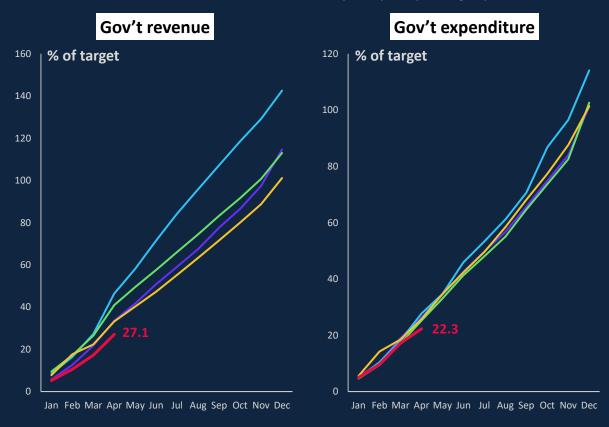
- Government spending subtracted from GDP growth (by 0.04%) in Q1-25
- The MoF has eased restrictions on IDR 86.6 Tn worth of fiscal spending (out of IDR 306.1 Tn in Feb), plus a slew of consumeroriented fiscal stimulus
- Gov't deposits, by type:
 - Central gov't at BI (SAL)
 - Central gov't at commercial banks
 - Regional gov't at commercial banks

Source: BI, calculations by BCA Economic Research

... but the water is slow to fill up



Revenue realization has been 15-20% slower than last year's pace, pointing to possible fiscal consolidation later in the year



- The seeming contradiction between ample reserves and weak revenue generation can be explained by frontloaded debt issuance
- Committing to 3% fiscal deficit rule means that gov't may not be able to utilize most of its cash reserves

Realization, as % of target:

— 2021

— 2022

— 2023

-2024

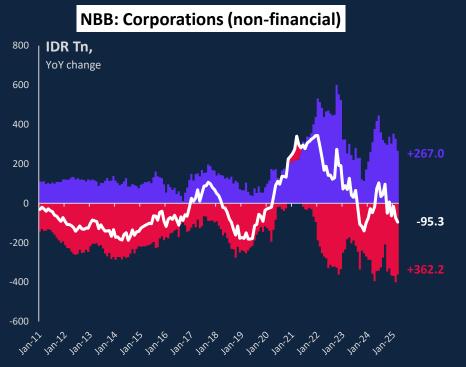
- 2025 (YTD)

Source: MoF, calculations by BCA Economic Research

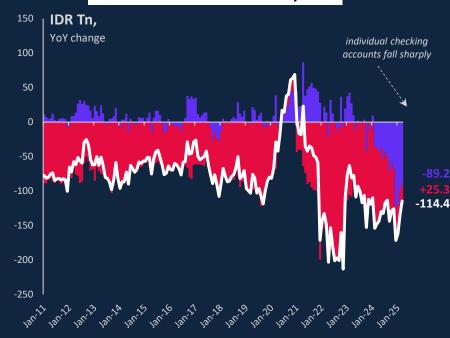
Back in the red



The business sectors are becoming net borrowers again—even large corporations which had been net savers since the 2021-22 commodity boom



NBB: Small-medium enterprises



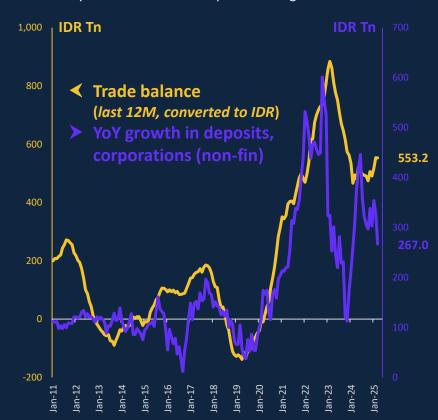
— Net bank balance (NBB), YoY change: ■ Change in deposits ■ Change in loans and bonds

Buffeted by trade winds (1)



The aftermath of Trump tariffs has worsened Indonesia's terms of trade, which in turn may translate to lower corporate savings

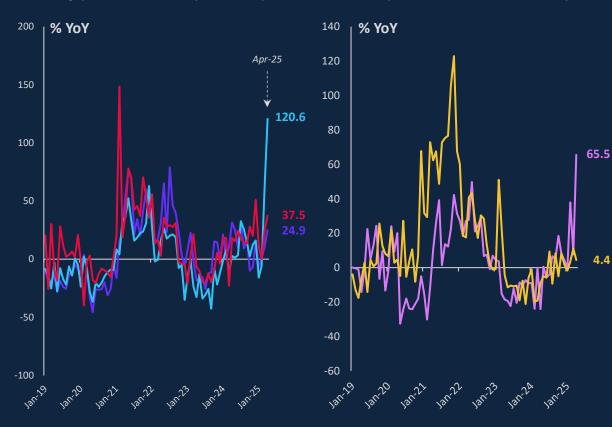




Buffeted by trade winds (2)



China/Singapore customs data point to a spike in Indonesian imports, which would further depress trade balance and undercut corporate liquidity



- Chinese exports to ASEAN rose sharply as it seeks alternative markets to the US
- Spike in trade with Singapore points to alternative route for either dumping (from China) or transshipment to the US

(Left chart)

Imports by Indonesia:

- from China from Singapore
- from Singapore (non-oil)

(Right chart)

Exports by Indonesia:

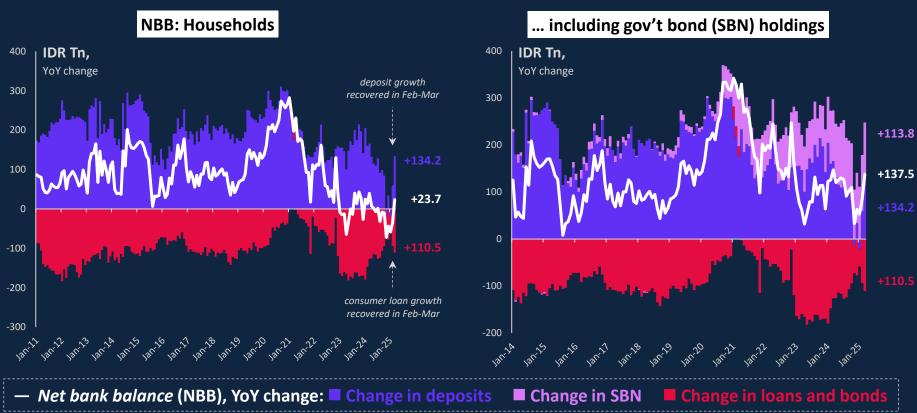
to Chinato Singapore

Source: Bloomberg, BCA Economic Research

Recovery at last?



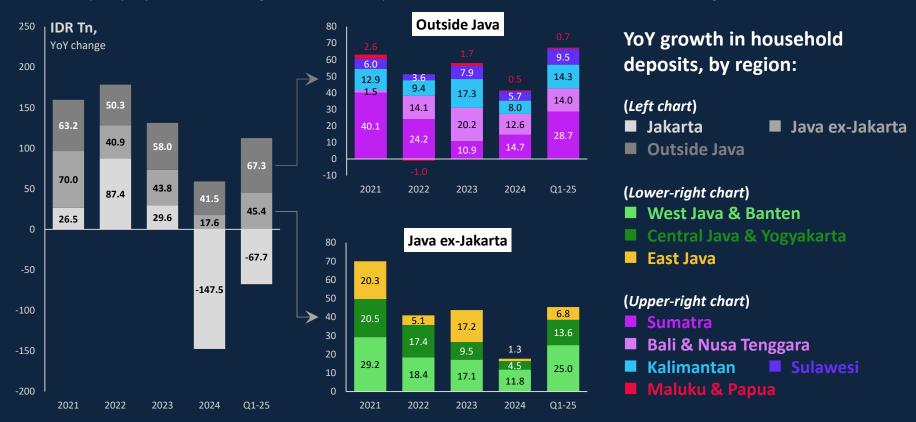
Consumer saving and borrowing rebounded in Q1—if sustained, this might finally support consumption a few quarters down the road



Hole at the center



Household liquidity improves across all regions relative to last year, but Jakarta households still draw down their savings in YoY terms

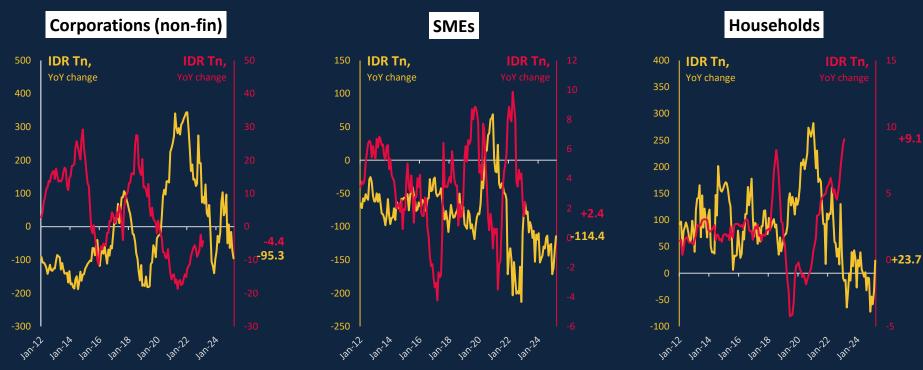


Source: BI, calculations by BCA Economic Research

Chronicle of bad debt foretold



NBB deterioration precedes NPL increase by about 2 years—meaning that higher NPL ratios (on consumer & SME loans) may already be baked-in



✓ Net bank balance (NBB), YoY change

Non-performing loans (NPL), YoY change, 2-year lag

SPECIAL TOPIC

Weaker Dollar: Not necessarily stronger Rupiah

- The Rupiah has had a rollercoaster ride since Trump's "Liberation Day"—at first almost breaching 17,000/USD but then rocketing up to around 16,300 at the time of writing. Rupiah's recent strength, though, really reflects the weakness of the USD, which had fallen 5.8% (in NEER terms) in the interim.
- When compared to other currencies, the Rupiah is clearly lagging [16]. Much of this performance gap can be traced to Indonesia's persistent saving-investment gap (see our <u>Liquidity Monitor</u>), as well as an ongoing decline in SRBI issuance.
- Issuing SRBI, of course, had been BI's go-to move in dealing with exchange-rate pressures last year. We estimate that the USD/IDR would have been higher (i.e. weaker IDR) by 400-600 pts without SRBI [18]. Recently, however, BI has slowed its SRBI issuance, with net issuance even turning negative [17].
- But why would BI forgo such an effective tool? The answer lies in our old friend the "liquidity trilemma" [15]. Massive SRBI issuance in conjunction with government debt (SBN) sops up liquidity from

banks and the private sector. Signs of liquidity stress have become more acute in recent months, as we can see from the increase in banks' use of repo facilities [19] and persistently high interbank rates within BI's interest rate corridor [20]. BI has little choice but to reduce SRBI auctions to relieve this pressure.

- In the past, tight liquidity was typically followed by higher yields and/or IDR depreciation, which would relieve the pressure via two channels. *First*, they incentivize saving relative to borrowing, thus closing the S-I gap. *Secondly*, they attract liquidity from abroad by making Indonesian assets cheaper/more attractive.
- The fact that BI is now cutting rather than hiking, however, speaks
 to a different sort of challenge. With growth momentum slipping
 and real rates (vs. inflation) still high, the onus is towards easing
 —even if it means a wider NBB deficit and weaker Rupiah. Indeed
 by easing policy, BI essentially bets that the USD would continue
 to weaken and thereby solve some of its tricky tradeoffs.
- To some extent, this is a good bet to make. Erratic policies from Trump and concerns over US fiscal deficit have led to a growing

chorus of "sell America" in the market—to the extent that further USD depreciation now seems to be the consensus.

- We should note, however, that Asian currencies including Rupiah has not benefited from USD depreciation to the same degree as traditional hard currencies such as the Euro. This can be explained by the greater exposure of Asia's export-oriented economies to tariffs, which means that Asian central banks are much keener to cut rates and/or weaken their currencies to prop up growth.
- This is why we prefer to use the NEER as a measure of the Dollar instead of the Dollar index (DXY), which only gauges against other hard currencies. In NEER terms, the Dollar may not fall as much even if the DXY drops to 90 by year-end (a 17% YoY fall), it would translate to a NEER decline of only 6-10%.
- The other key question, of course, is what would replace the SRBI inflows. While there has been discussions about corporate debt—including BI allowing banks to borrow more externally—the main thrust would still have to come from SBN.
- For one, inflows to SBN are typically larger than to equities, which
 indeed have suffered from net outflows YTD [21]. Perceptions on
 SBN, as seen from CDS basis, have also stayed more stable [22].
 Finally, foreign purchase of SBN would free up domestic sectors—

- especially households—from the need to lend to the government [24], thus relieving a major cause of recent liquidity tightness.
- In theory, there is still some upside for SBN since its performance has lagged behind EM bonds in general [23]. However, rising UST yields have compressed ID-US rate differentials, especially on the long end [26].
- The US Treasury's tactic of issuing more T-Bills [25] adds another wrinkle, as it may dampen the rise in long-end UST yields but may also necessitate higher short-term yields in Indonesia. Issuing SRBI helped solve this issue previously, but banking on the illiquid SPN (short-term SBN) market would be more difficult—especially with BI Rate probably being cut by a further 50 bps.
- Our revised forecast USD/IDR forecast, then, takes all these into account. Weak USD should partly offset the impact of the S-I gap [27], but the relative limitations of SBN inflows and Asian currency appreciation means that the IDR's fundamental value is probably closer to 16,100 16,400/USD [28], and the prospect of further strengthening beyond 16,000 requires a confluence of good luck from internal and especially external factors.

How to finance growth? A simple trilemma



If fiscal expansion is a sine qua non, strong private spending would probably come at the expense of Rupiah depreciation



How to shake loose from this trilemma?

- **Commodity boom (luck-based)**
- Attracting more FDI
- Focus on investments that generate exports (i.e. generate its own savings)

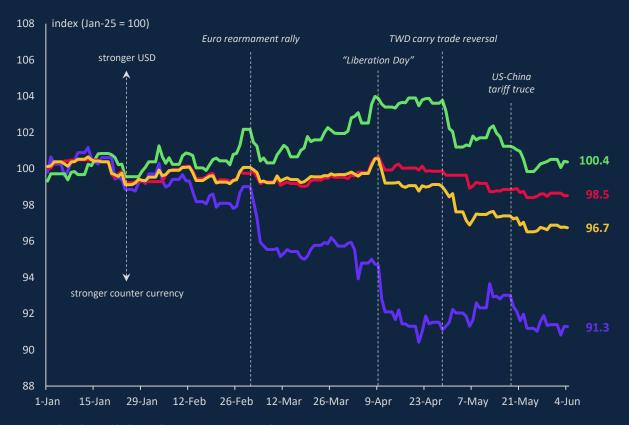
spending

Example: 2012-13 consumption-oriented fiscal spending, e.g. energy subsidies

Straggler in the race



Amid the Dollar's weakness, Rupiah has only managed to break even—while other currencies have gained significantly



- A big driver of USD weakness is flight to alternative safe havens, which favors hard currencies (EUR, CHF, SEK)
- Another major driver is the reversal of carry trade from funding currencies (JPY, TWD)

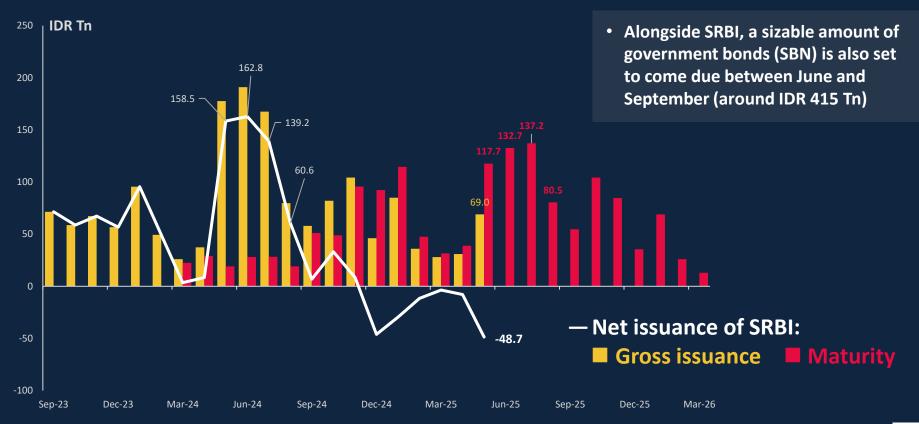
Exchange rate vs. USD:

- Hard currencies (1/DXY)
- Asian currencies (1/ADXY)
- Chinese Yuan
- Indonesian Rupiah

What goes up must come down



Massive SRBI issuance during May-Aug 2024 (IDR 520.7 Tn) necessitates large-scale unwinding in May-Aug 2025—or liquidity would remain tight

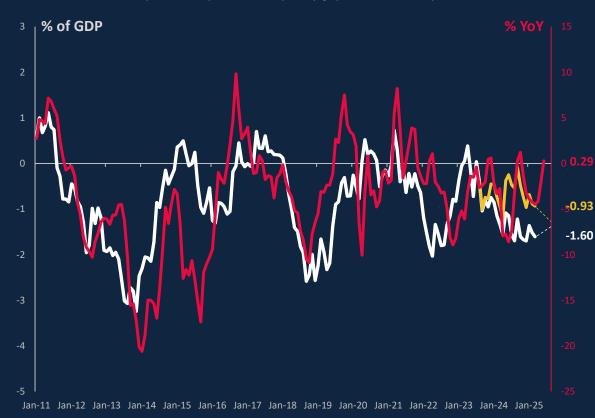


Source: BI, calculations by BCA Economic Research

Cushion lost?



SRBI has cushioned Rupiah amid persistent liquidity gap; without it, Rupiah would have been 400-500 points weaker against the USD



- By the end of August, NBB (white line) and NBB-plus-SRBI (yellow line) may converge as YoY SRBI issuance goes to zero
- Ergo, without substantial reduction of the S-I gap, we may expect a gradual weakening of the Rupiah by 400-500 bps, outside of other factors (SBN inflows, Dollar valuation, etc.)
- ✓ Net bank balance (NBB),
 YoY change
- **≺** NBB plus foreign-owned SRBI
- > IDR/USD

Drainage and irrigation



Massive SRBI issuance in 2024 has substantially tightened bank liquidity—which BI now tries to alleviate via repo facilities



- SRBI competes with reverse repo as the instrument of choice to place banks' excess liquidity
- Despite negative net issuance of SRBI YTD, liquidity issues have grown more acute since April

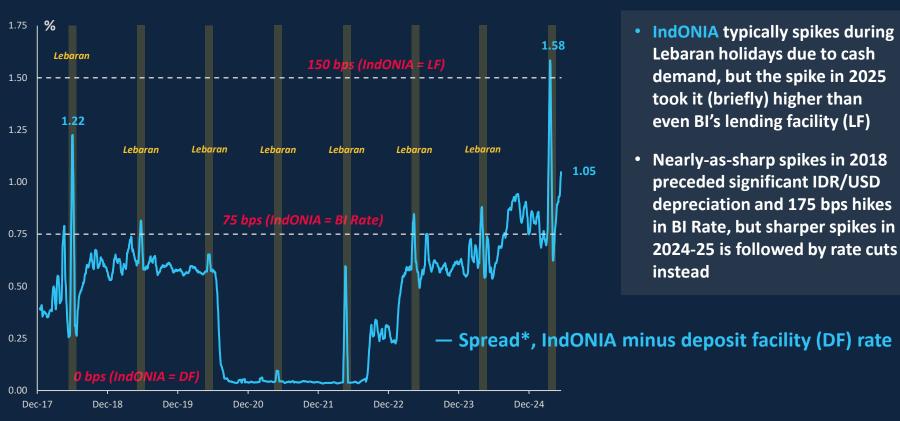
- SRBI outstanding
- Bank's OMO position at BI, IDR-only, ex-SRBI:
 - Deposit facility (DF)
 - Reverse repo
 - SBI & other certificates
 - Repo & lending facility (LF)

Source: BI, BCA Economic Research

Squeezed upwards



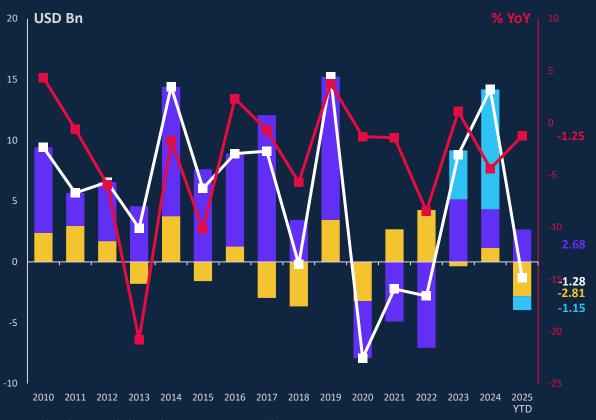
Tight interbank liquidity has pushed overnight rates significantly above BI's benchmark (7-day) rate since mid-2024



Balancing act



Inflow to SBN—unfortunately, not as robust since the pandemic—would have to counter outflows from equities and SRBI



- The share of foreign ownership in SRBI has not changed much (at 24.1% per April)—outflows are mainly a function of reduced SRBI outstanding
- The decline in SBN inflows (versus pre-COVID) is likely the result of high US interest rates, reducing inflows to EM bonds
- > IDR/USD
- ✓ Net foreign purchase, by assets:
 - Equities
- **SBN**

■ SRBI

Diverging perceptions



Indonesian equities have cheapened, but risk premium on SBN has quickly normalized after a post-"Liberation Day" blip



 Outside of extreme global shocks, Indonesia's CDS have fluctuated in a relatively narrow range, thanks to a reputation for fiscal prudence

≺ P/E ratio, Jakarta composite

> 5Y CDS, Indonesia gov't

Indonesian assets improve, but still behind other EMs



Asset performance, in the year leading up to Apr-9 2025, vs. in the year leading up to Jun-3 2025

- improved
- worsened

Compared to historical performance since 2011, expressed as percentile:

- 0% = worst
- 50% = median
- 100% = best

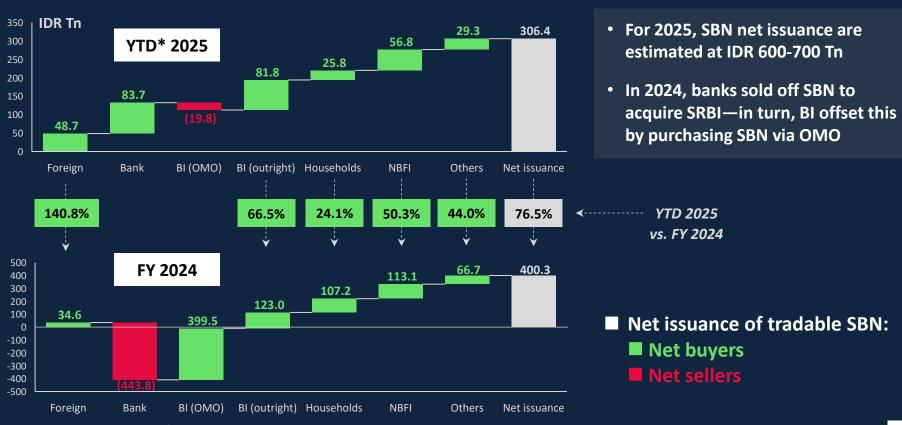


Source: Bloomberg, calculations by BCA Economic Research

Banking on foreign demand



Robust foreign demand YTD—plus some non-OMO purchase by BI—has offset weaker domestic non-bank demand for SBN



Source: MoF, BCA Economic Research

America's short-termism ...



In recent years, UST issuance has tended to shift towards short-term Bills—which may continue given the increasing term premia

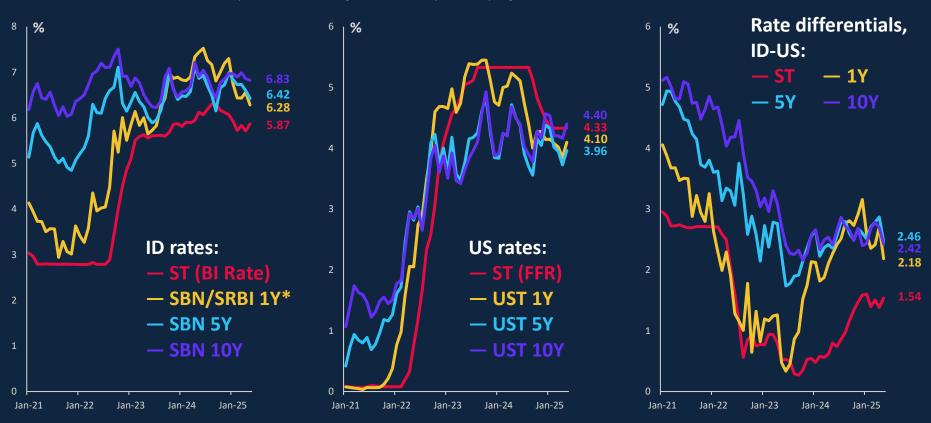


- Between 2023 and H1-24, twothirds of UST net issuance was in T-Bills (the so-called "activist Treasury issuance" or ATI)
- ATI probably explains how US yield curves have flattened/ inverted in recent years without being a harbinger of recession
- **✓** UST net issuance, last 12M:
 - Bills (1Y or less)
 - Notes (2Y-10Y)
 - Bonds (more than 10Y)
- ➤ UST 10Y yield
- > UST 10Y term premium (ACM)

... forces Indonesia to focus on the short-end, too



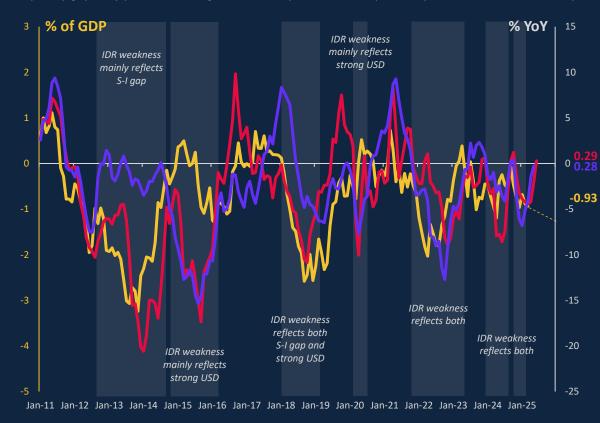
ID-US rate differentials have been compressed at the long-end, but comparatively high on the shorter-end—SRBI still needed?



One out of two ain't bad



Liquidity gap may persist for longer, but its impact on the Rupiah may be masked—at least in part—by the weaker USD

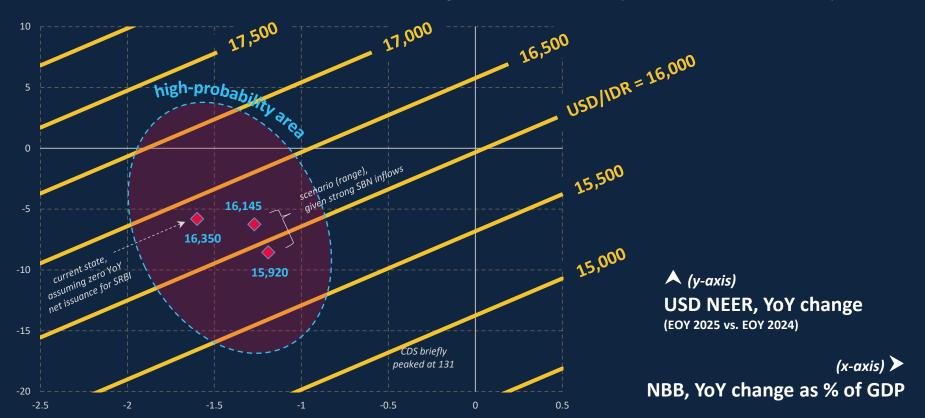


- Of recent episodes of Rupiah depreciation, only the 2013-14 shock ("taper tantrum") was explained almost entirely by domestic S-I gap
- As nearly half of current S-I gap is from the government sector, closing it would require massive inflows to SBN or a shift to bilateral/multilateral loans
- ✓ Net bank balance (NBB) plus foreign-owned SRBI, YoY change
- USD NEER, YoY change, reversed
- > IDR/USD

Now for the good news



We revise our baseline forecast for USD/IDR to 16,100 – 16,400 on average, but substantial uncertainty remains from the Dollar's volatility



Projection of Indonesian economic indicators



	2019	2020	2021	2022	2023	2024	2025E
Real GDP growth (% YoY)	5.0	-2.1	3.7	5.3	5.0	5.0	4.8
Nominal GDP growth (% YoY)	6.7	-2.5	9.9	15.4	6.7	6.0	5.7
GDP per capita (USD)	4175	3912	4350	4784	4920	4960	4996
CPI inflation (% YoY)	2.7	1.7	1.9	5.5	2.6	1.6	2.0
BI Rate (%)	5.00	3.75	3.50	5.50	6.00	6.00	5.00
SBN 10Y yield (%)	7.04	5.86	6.36	6.92	6.45	6.97	7.02
USD/IDR exchange rate							
- average	14,141	14,529	14,297	14,874	15,248	15,841	16,350
- end of year	13,866	14,050	14,262	15,568	15,397	16,102	16,625
Trade balance (USD Bn)	-3.2	21.7	35.3	54.5	37.0	31.0	26.0
Current account balance (% of GDP)	-2.7	-0.4	0.3	1.0	-0.1	-0.6	-1.0

Notes:

[·] USD/IDR exchange rate projections are for fundamental values; market values may diverge significantly at any moment in time

[•] Numbers marked with (#) for 2024 are final; other numbers for 2024 are our projections

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Thank You



