# The Focal Point



# Energy issues bubbling up again

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### Summary

- Global oil prices are rising again, but the government allocated much less generous subsidies and compensation outlays for 2024.
- Pertamina's proposal to abolish Pertalite and replace it with (bioethanol-blended) Pertamax Green can help deal with the situation with relatively smaller inflationary impact.
- Pertamax Green simply substitutes (partially) imports of oil with ethanol in the short-term, but there is a conceivable route to scale up ethanol production at home.
- The ratio of coal/oil prices are still on a downtrend amid China's economic malaise, and the current account deficit may thus prove to be more persistent.
- The past week had not been the best week for Indonesian assets, with net outflows from both bonds and equities, but the arrival of September seems to rekindle some hope for the global market. Manufacturing PMI across the globe mostly marched in the right direction, even though they remain below par (50) for US and China alike. And while the debt issues in China's real estate sector are far from resolved, expectations that Beijing could soon launch a bigger stimulus has revived Asian equities coming into this week.
- Even better for the market that is were the jobs data coming from the US. Unemployment rate increased to 3.8%, job openings fell by 338 thousand, but nonfarm payrolls still ticked up by 187 thousand. Altogether, these gave a picture of a labor market that is cooling, but still some ways off from a recession a perfect excuse for the

- Fed to stay put in September. The market is now pricing in only 7% chance of FFR hike in September, and 33% chance for November (they stood at 23% and 46%, respectively, in the immediate aftermath of Jackson Hole).
- But amid these silver linings, there is still an ominous cloud in the form of a US Dollar that actually strengthened despite all these developments which should, in theory, correlate with weaker USD. The greenback's gain also occurred despite a bullish week for oil, which at USD 88/barrel is now standing at its highest level since January. While strong Dollar and rising oil price do not often mix, when they do as in 2022 the result could be devastating for oil-importing emerging economies, including Indonesia.

# Alcohol as an escape - from declining fuel compensation

- Recall that, when these twin pressures hit last year, the government was at first reluctant to adjust retail fuel prices, for fear of jeopardizing an economy that had only just recovered from two years of lockdowns. As a result, Pertamina (the state's oil company) had to bear the brunt of rising oil prices, which it covered by borrowing from state banks. The liquidity situation for Pertamina (and other SOEs) only started to improve in Sep-22, as the government hiked fuel prices and began to repay overdue subsidies and compensations.
- Technical note: Subsidies technically is only given for the lowest-grade diesel fuel ("Solar") in addition to household LPG and electricity, but in practice the price of the lowest-grade gasoline ("Pertalite") is also subsidized albeit labelled as "compensation".
- Since then, things have gotten pretty hunky-dory with regards to energy. SOEs have now become a large net creditor to the whole economy (see Chart 1), and the fuel price hike

did not result in as big an inflation spike as many had feared – and consequently was not as detrimental to consumption. Indeed, given the large base effect still contained within the YoY headline inflation figure (currently at 3.27%), we can safely expect a big decline as we go past Sep-23, perhaps towards 2.0% or thereabouts (see Chart 2).

But things might be about to shift once more.As mentioned, the global oil price is

- rebounding as OPEC+ squeezes output ever more tightly, counteracting the gravitational force of weaker global demand. Despite this pressure which some analysts think could bring the Brent crude within USD 90-100/bbl towards the end of the year the Indonesian government seems to have taken the opposite tack in its State Budget for 2024. It assumes an oil price of USD 80/bbl, while estimating a decline in total energy subsidies and compensation mostly coming from Pertalite compensation (see Chart 3).
- The lower compensation but potentially higher energy cost presents a conundrum for Pertamina. And it is through this lens that we need to examine its recent proposal to abolish Pertalite in 2024, to be replaced by two "greener", higher-octane fuel products. One, Pertamax Green 95, is made by

blending the non-subsidized RON 92 gasoline (the same as regular Pertamax) with 5% ethanol, and is already available commercially at limited volumes. The other, Pertamax Green 92, is made by blending the

compensated-for RON 90 gasoline (same as Pertalite) with 7% ethanol. It is this latter product that should be regarded as the true Pertalite replacement, given its lower octane number and price point (see Table 1).

The proposal, as such, can be seen as a compromise that would not inflict too much pain on the consumers. As a fuel, ethanol is not cheaper than gasoline per se (see Chart

"Pertamax Green is a lessinflationary option to deal with the decline of fuel compensation"

- **4**), but a forced shift from Pertalite to Pertamax Green 92 might have less of an inflationary impact compared to an across-the-board price hike like what we saw last year. Assuming that Pertamax Green 92 is sold at about IDR 10,500 11,000 per liter, it would probably add only 0.3-0.6% to the annual inflation. As this does not affect subsidized Solar, which is the main cost component for logistics, we can assume that this shift would result in less spillover ("second-round effects") on other goods' prices.
- But Pertamax Green is far from a panacea. In theory, it would reduce RON 90 consumption by 7%, but this does not take into account any potential demand growth next year. The compensation budget, in contrast, is reduced by 16.6% (see Chart 3). This still leaves a

- significant gap, of IDR 15-20 Tn, which could grow larger if next year's oil price overshoots the government's expectations.
- This gap would still have to be "allocated" as such among consumers, Pertamina, and the government. Rationing (e.g. by limiting the volumes of Pertamax Green 92 and thus forcing consumers to pick other options) would put the burden on the consumers' lap, but may affect GDP growth at the margins by cutting into consumer surplus. Given that next year is both an election year (domestically) and potentially a recessionary year (globally), policymakers may want to avoid such a scenario which means that the gap would probably be internalized either by the government's or Pertamina's balance sheet.

# Alcohol as an escape – from import-dependence?

- So far we have been focusing on short-term considerations, but the Pertamax Green proposal may well be made with an eye on the longer-term. After all, the Indonesian government already has a similar scheme with palm oil-derived biodiesel, which is now a required component (35%) of diesel fuel blend. This can be understood as a ploy to reduce dependence on imported oil, while creating a captive market for domestic CPO.
- The problem, of course, is that unlike CPO, Indonesia does not produce sufficient bioethanol at the moment. As a rough estimate, we would need around 2.0-2.5 Bn liters of ethanol to be blended into Pertamax Green but so far only two local companies have declared its willingness to supply

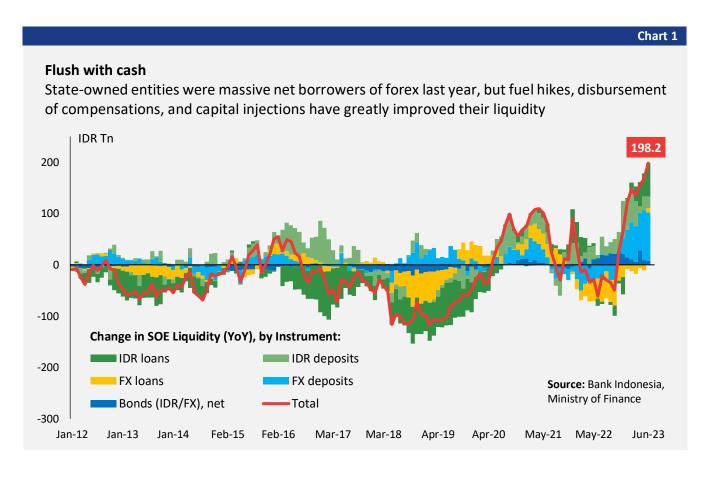
- ethanol to Pertamina, both with a combined capacity of only 50 Mn liters!
- In the short-term, then, we would simply shift some oil imports into ethanol imports instead. Given ethanol's higher prices, this may even increase import values although given the imperfect correlation between oil and ethanol prices (see Chart 4), such fuel diversification could mitigate against the risk of oil price shocks to some extent.
- The way forward, then, is to develop the production capacity at home, all the way to the sugarcane plantations. This would be a tough slog, but may well be doable given the experience of Brazil which is now the world's second-largest ethanol producer. Brazil's experience with its Cerrado region, in

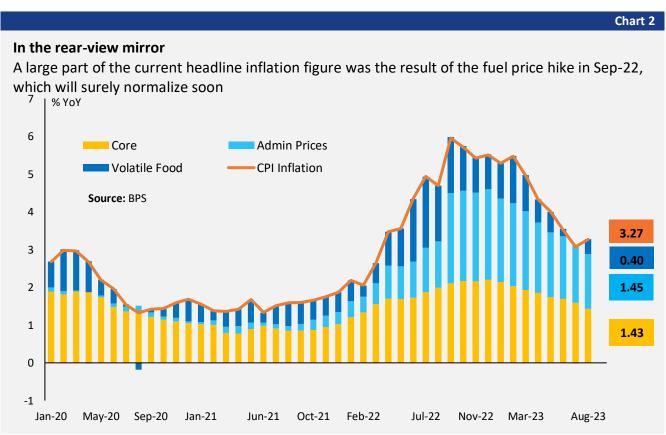
particular, might be instructive given the similarities — tropical climate, acidic and waterlogged soils — with some of the regions in Kalimantan and Papua that the government have been trying to develop as "food estate", with limited success.

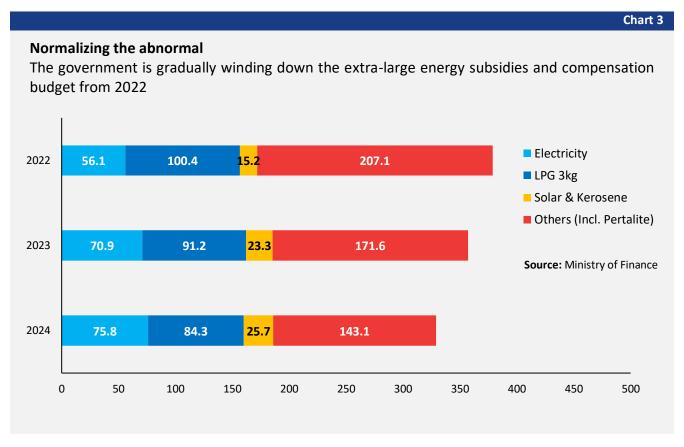
- But if this is indeed the government's masterplan, there is still the question if this is the most efficient way forward – we defer to others on the environmental issues here. The US and Brazil accounts for more than 80% of the global bioethanol production, and in both countries the industry has continued
- to benefit from government subsidies to this day in order to remain competitive with petroleum products. This is understandable given that bioethanol (and biofuels more generally) tend to have much lower energy return on investment (EROI) overall physics, at the end of the day, is the limit.
- The bottom line, then: in an age of global warming and energy insecurity, diversifying and "onshoring" our energy sources is a must, but picking winners remains a tricky business.

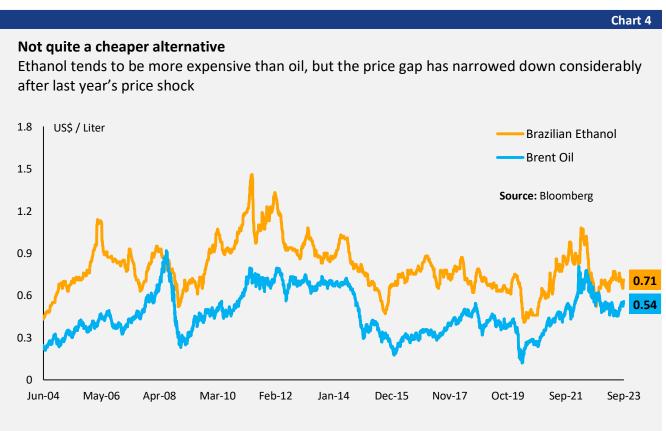
## Coal/oil ratio – Indonesia's most basic terms-of-trade indicator

- Speaking of oil and imports, we have often (in many previous reports) shown the correlation between Indonesia's trade balance and the commodity terms-of-trade index, which we construct based on the composition of Indonesia's export and import baskets. If that sounds too elaborate, that's because it is and as with many complicated things in life, there are simpler "life hacks" that can do the job almost as well.
- In this case, our hack is the ratio between coal and oil prices, which as it turns out explains almost 80% of the variations in our commodity terms-of-trade index. Unsurprising, given the still-dominant role of fossil fuels in most supply chains (including other commodities), but worrying given the divergent trend lines between these two commodities, with oil now on an uptrend while coal is at best clawing up 5-10% of its recent decline.
- Of course, the fundamental difference between these two is the market structure. Oil has diversified customer base, but only a small handful of countries that control the export market (mostly consolidated under OPEC+). Meanwhile, China remains the dominant coal importer, making it hard for coal to escape its economic troubles.
- This is why we are skeptical that the current account deficit in Q2-23 was a one-off. Recall that China suffered from an extended economic slowdown (albeit not as well-publicized) in the early-to-mid 2010's, during which Indonesia's CA flipped from an average surplus of 0.9% of GDP (2009-11) to minus 2.6% of GDP (2012-16). China's current issues seem more intractable than back then, compounded by its declining demographics, high corporate debt levels, and heightening rivalry with the US. For Indonesia, this may well mean the return of the old and tricky tradeoff between CA and growth.









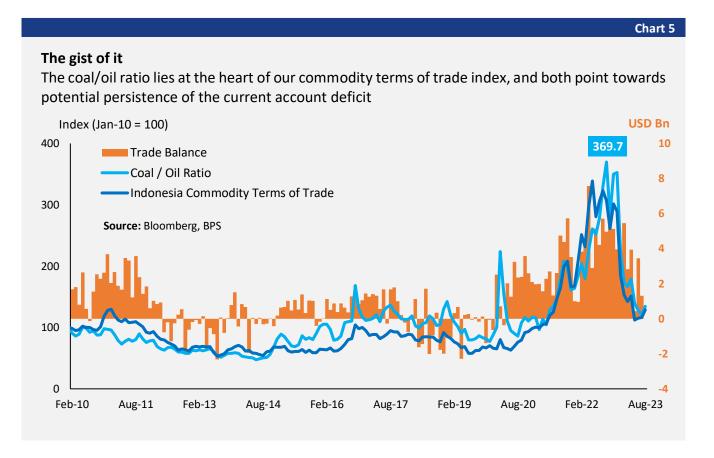


					Table 1
	Pertalite	Pertamax Green 92	Pertamax	Pertamax Green 95	
		Green 32			
Blend	RON 90	93% RON 90,	RON 92 gasoline	95% RON 92,	
	gasoline	7% ethanol		5% ethanol	
Octane number	90	92	92	95	
Retail price	10,000	10,500 – 11,000		13,300	13,500
(current, Rp/liter)		(estimated)			

Source: Pertamina, News

Economic Calendar							
		Actual	Previous	Forecast*			
1 Septen	nber 2023						
ID	S&P Manufacturing PMI	53.9	53.3	53.0			
ID	Inflation Rate YoY	3.27%	3.08%	3.0%			
CN	Caixin Manufacturing PMI	51	49.2	49.3			
US	S&P Manufacturing PMI	47.9	49.0	47.0			
US	Non-Farm Payroll ('000)	187	157	180			
6 Septen	nber 2023						
US	Balance of Trade (USD Bn)	-	-65.5	-68.1			
7 Septen	nber 2023						
CN	Balance of Trade (USD Bn)	-	80.6	81			
ID	Foreign Exchange Reserves (USD Bn)	-	137.7	134.0			
CN	Foreign Exchange Reserves (USD Tn)	-	3.20	3.20			
8 Septen	nber 2023						
ID	Consumer Confidence	-	123.5	121			
9 Septen	nber 2023						
CN	Inflation rate YoY	-	-0.3%	-0.4%			
12 Septe	mber 2023						
ID	Motorbike Sales YoY	-	45.6%	-			
13 Septe	mber 2023						
US	Inflation rate YoY	-	3.2%	3.4%			
ID	Car Sales YoY	-	-6.7%	-			
15 Septe	mber 2023						
ID	Balance of Trade (USD Bn)	-	1.31	1.1			
CN	Retail Sales YoY	-	2.5%	2.2%			
18 Septe	mber 2023						
ID	Retail Sales YoY	-	7.9%	-			
21 Septe	mber 2023						
US	Fed Interest Rate Decision	-	5.5%	5.5%			
ID	Interest Rate Decision	-	5.75%	5.75%			
22 Septe	mber 2023						
ID	M2 Money Supply YoY	-	6.4%	-			

<sup>\*</sup>Forecasts of some indicators are simply based on market consensus Bold indicates indicators covered by the BCA Monthly Economic Briefing report

# **Selected Macroeconomic Indicator**

UK	Key Policy Rates	Rate (%)	Last Change	Real Rate (%)	Trade & Commodities	1-Sep	-1 mth	Chg (%)
EU	US	5.50	Sep-23	2.30	Baltic Dry Index	1,065.0	1,150.0	-7.4
Dapan	UK	5.25	Sep-23	-1.55	S&P GSCI Index	599.0	591.7	1.2
China (lending)   2.50	EU	4.25	Sep-23	-1.05	Oil (Brent, \$/brl)	88.6	84.9	4.3
Korea         3.50         Aug-23         1.20         Gold (\$/oz.)         1,940.1         1,944.3         -0.2           India         6.50         Aug-23         -0.94         Copper (\$/MT)         8,479.3         8,594.3         -1.3           Indonesia         5.75         Aug-23         2.48         Nickel (\$/MT)         20,991.0         22,143.0         -5.7           Money Mkt Rates         1-Sep         -1 mth         Chg (bps)         CPO (\$/MT)         840.0         844.4         -0.5           SPN (IM)         5.92         4.82         110.5         External Sector         Jul         Jun         Chg (%)           SUN (10Y)         6.37         6.22         14.4         Export (\$ bn)         1.36         1.28         6.3           JIBOR 1M (Rp)         6.40         6.40         0.0         Import (\$ bn)         19.57         17.15         14.10           Bank Rates (Rp)         May         Apr         Chg (bps)         Trade bal. (\$ bn)         1.31         3.45         -61.96           Deposit IM         4.19         4.18         1.37         137.7         137.5         0.12           We Found         0.794         0.783         1.46         2.20 <td< td=""><td>Japan</td><td>-0.10</td><td>Jan-16</td><td>-3.40</td><td>Coal (\$/MT)</td><td>159.0</td><td>142.9</td><td>11.3</td></td<>	Japan	-0.10	Jan-16	-3.40	Coal (\$/MT)	159.0	142.9	11.3
India	China (lending)	2.50	Aug-23	4.65	Gas (\$/MMBtu)	2.57	2.49	3.2
Indonesia         5.75         Aug-23         2.48         Nickel (\$/MT)         20,891.0         22,143.0         -5.7           Money Mkt Rates         1-Sep         -1 mth         Chg (bps)         Chg (bps)         CPO (\$/MT)         840.0         844.4         -0.5           SPN (1M)         5.92         4.82         110.5         1.36         1.28         6.3           SPN (1M)         5.92         4.82         110.7         External Sector         Jul         Jun         Chg (%)           SUN (10Y)         6.37         5.60         -7.0         External Sector         Jul         Jun         Chg (%)                JIBOR 1M (Rp)             6.40             6.40             0.0             Import (\$ bn)             1.957             17.15             14.10                Bank Rates (Rp)             May             Apr             Chg (bps)             Chg (bps)             Central bank reserves (\$ bn)*             137.7             137.5             137.5             -61.96                Lending (WC)             8.93             8.92             0.35             Consumer confidence index (CCI)             (\$ bn)*             137.7             137.5             0.12                Ukr Pound             0.794	Korea	3.50	Aug-23	1.20	Gold (\$/oz.)	1,940.1	1,944.3	-0.2
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Money Mkt Rates   1-Sep   -1 mth   (bps)   Rubber (\$\frac{1}{2} kg)   1.36   1.28   6.3	Indonesia	5.75	Aug-23	2.48	Nickel (\$/MT)	20,891.0	22,143.0	-5.7
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SUN (10Y)   6.37   6.22   14.4     Export (\$ bn)   20.88   20.60   1.36     INDONIA (O/N, Rp)   5.53   5.60   0.0   Import (\$ bn)   19.57   17.15   14.10     Bank Rates (Rp)   May   Apr   Chg (bps)   Central bank reserves (\$ bn)*   137.7   137.5   0.12     Lending (WC)   8.93   8.92   0.35   (bn)*   137.7   137.5   0.12     Deposit IM   4.19   4.18   1.37   Savings   0.67   0.67   0.00   Prompt Indicators   Jul   Jun   May     Currency/USD   1-Sep   -1 mth   Chg (%)   Consumer confidence index (CCI)   (CCI)   (CCI)   (CCI)     UK Pound   0.794   0.783   -1.46   Euro   0.928   0.910   -1.86   (Short)   -6.8   4.7   65.2     Japanese Yen   146.2   143.3   -1.97   (Motorcycle sales (%YoY))   -6.8   4.7   65.2     Indonesia Rupiah   15,240   15,115   -0.82   (Motorcycle sales (%YoY))   -6.6   66.6   113.4     Car sales (WYOY)   45.6   66.6   113.4     Car sales (WYOY)   -6.8   4.7   65.2     Manufacturing PMI   Aug   Jul (bps)   (Chg (bps)   (Day (bps)	SPN (1M)	5.92	4.82	110.5	External Sector	71	lun	Chg
Tright   T	SUN (10Y)	6.37	6.22	14.4	External Sector	Jui	Jun	(%)
Bank Rates (Rp)         May         Apr (bps)         Chg (bps) (bps)         Trade bal. (\$ bn)         1.31         3.45         -61.96           Lending (WC)         8.93         8.92         0.35         (\$ bn)*         137.7         137.5         0.12           Deposit 1M         4.19         4.18         1.37         Prompt Indicators         Jul         Jun         May           Currency/USD         1-Sep         -1 mth         Chg (%)         Consumer confidence index (CCI)         123.5         127.1         128.3           UK Pound         0.794         0.783         -1.46         Car sales (%YoY)         -6.8         4.7         65.2           Buro         0.928         0.910         -1.86         Car sales (%YoY)         -6.8         4.7         65.2           Japanese Yen         146.2         143.3         -1.97         Motorcycle sales (%YoY)         45.6         66.6         113.4           Chinese RMB         7.266         7.178         -1.22         Motorcycle sales (%YoY)         45.6         66.6         113.4           JCI         6,977.7         6,886.5         1.32         USA         47.6         46.4         120           DIJA         34,837.7         35,630.7<	INDONIA (O/N, Rp)	5.53	5.60	-7.0	Export (\$ bn)	20.88	20.60	1.36
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Capital Mkt         1-Sep         -1 mth         Chg (%)         Manufacturing PMI         Aug         Jul         (bps)           JCI         6,977.7         6,886.5         1.32         USA         47.6         46.4         120           DJIA         34,837.7         35,630.7         -2.23         Eurozone         43.5         42.7         80           FTSE         7,464.5         7,666.3         -2.63         Japan         49.6         49.6         0           Nikkei 225         32,710.6         33,476.6         -2.29         China         51.0         49.2         180           Hang Seng         18,382.1         20,011.1         -8.14         Korea         48.9         49.4         -50           Foreign portfolio ownership (Rp Tn)         Aug         10         Chg (Rp Tn)         Indonesia         53.9         53.3         60           Stock         2,869.7         2,892.9         -23.21	Chinese RMB	7.266	7.178	-1.22	(%YoY)	43.0	00.0	113.4
Capital Mkt   1-Sep   -1 mth   Chg (%)     Chg (%)     Chg (%)     Chg (%)	Indonesia Rupiah	15,240	15,115	-0.82	Manufacturing DMT	A	Jul	_
DJIA       34,837.7       35,630.7       -2.23       Eurozone       43.5       42.7       80         FTSE       7,464.5       7,666.3       -2.63       Japan       49.6       49.6       0         Nikkei 225       32,710.6       33,476.6       -2.29       China       51.0       49.2       180         Hang Seng       18,382.1       20,011.1       -8.14       Korea       48.9       49.4       -50         Foreign portfolio ownership (Rp Tn)         Stock       2,869.7       2,892.9       -23.21         Govt. Bond       845.3       855.2       -9.90	Capital Mkt	1-Sep	-1 mth	Chg (%)	Manufacturing PM1	Aug		
FTSE         7,464.5         7,666.3         -2.63         Japan         49.6         49.6         0           Nikkei 225         32,710.6         33,476.6         -2.29         China         51.0         49.2         180           Hang Seng         18,382.1         20,011.1         -8.14         Korea         48.9         49.4         -50           Foreign portfolio ownership (Rp Tn)         Chg (Rp Tn)           Stock         2,869.7         2,892.9         -23.21           Govt. Bond         845.3         855.2         -9.90	JCI	6,977.7	6,886.5	1.32	USA	47.6	46.4	120
Nikkei 225       32,710.6       33,476.6       -2.29       China       51.0       49.2       180         Hang Seng       18,382.1       20,011.1       -8.14       Korea       48.9       49.4       -50         Foreign portfolio ownership (Rp Tn)         Stock       2,869.7       2,892.9       -23.21         Govt. Bond       845.3       855.2       -9.90	DJIA	34,837.7	35,630.7	-2.23	Eurozone	43.5	42.7	80
Hang Seng         18,382.1         20,011.1         -8.14         Korea         48.9         49.4         -50           Foreign portfolio ownership (Rp Tn)         Aug         Jul         Chg (Rp Tn)         Indonesia         53.9         53.3         60           Stock         2,869.7         2,892.9         -23.21         -23.21         -9.90	FTSE	7,464.5	7,666.3	-2.63	Japan	49.6	49.6	0
Foreign portfolio ownership (Rp Tn)         Aug         Jul         Chg (Rp Tn)         Indonesia         53.9         53.3         60           Stock         2,869.7         2,892.9         -23.21           Govt. Bond         845.3         855.2         -9.90	Nikkei 225	32,710.6	33,476.6	-2.29	China	51.0	49.2	180
ownership (Rp Tn)         Aug         Jul         (Rp Tn)           Stock         2,869.7         2,892.9         -23.21           Govt. Bond         845.3         855.2         -9.90	Hang Seng	18,382.1	20,011.1	-8.14	Korea	48.9	49.4	-50
Govt. Bond 845.3 855.2 -9.90		Aug	Jul		Indonesia	53.9	53.3	60
Govt. Bond 845.3 855.2 -9.90	Stock	2,869.7	2,892.9	-23.21				
		11.1	11.3	-0.20				

Source: Bloomberg, BI, BPS

Notes:





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<sup>^</sup>Data for January 2022

<sup>\*</sup>Data from an earlier period

<sup>\*\*</sup>For changes in currency:  ${\bf Black}$  indicates appreciation against USD,  ${\bf Red}$  otherwise

<sup>\*\*\*</sup>For PMI, >50 indicates economic expansion, <50 otherwise

# **Indonesia - Economic Indicators Projection**

	2018	2019	2020	2021	2022	2023E
Gross Domestic Product (% YoY)	5.2	5.0	-2.1	3.7	5.3	5.2
GDP per Capita (US\$)	3927	4175	3912	4350	4784	5285
Consumer Price Index Inflation (% YoY)	3.1	2.7	1.7	1.9	5.5	2.7
BI 7-day Repo Rate (%)	6.00	5.00	3.75	3.50	5.50	5.75
USD/IDR Exchange Rate (end of the year)**	14,390	13,866	14,050	14,262	15,568	15,173
Trade Balance (US\$ billion)	-8.5	-3.2	21.7	35.3	54.5	35.3
Current Account Balance (% GDP)	-3.0	-2.7	-0.4	0.3	1.0	-0.7

<sup>\*</sup>Estimated number

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<sup>\*\*</sup> Estimation of the Rupiah's fundamental exchange rate